

3.2 The Price Proposal

WM provides each customer exceptional service at an outstanding value. Our goal is to provide the most value to our customers through our assets, skilled employees that can focus on safety, unparalleled customer service, and innovative technology while providing consistent, quality service over the full life of the contract. When combined, these benefits allow the City of Sanibel to rely on us for all waste management needs and save on your most valuable resource - time.

3.2.1 A Proposal Form

CITY OF SANIBEL

OFFICIAL PRICE PROPOSAL

DATE: April 30, 2024

PROPOSAL TITLE: COLLECTION AND DELIVERY OF RESIDENTIAL AND COMMERCIAL SOLID WASTE, RECYCLING AND HORTICULTURAL MATERIALS

The Undersigned having read and reviewed the terms, conditions, and specifications prepared and issued by City of Sanibel and having inspected the work area and conditions affecting and governing same, hereby proposes to provide all materials, equipment, tools and supplies and to perform all labor necessary for the work as specified and described for the prices listed in the attached itemized proposal. (The itemized proposal must be included for bid to be valid).

The Undersigned declares that the statements and representations made in this proposal are true in every respect and that the said proposal is in all respects fair and made without collusion or fraud. And that no member of the City Council or any other agent or employee of the City, directly or indirectly, is interested in this bid proposal or in any profits expected to accrue therefrom.

The Undersigned acknowledges receipt of the following addenda, and the cost, if any, of such revisions has been included in the price of the proposal.

Addendum # 1
Addendum # _____
Addendum # _____
Addendum # _____

Date: April 25, 2024
Date: _____
Date: _____
Date: _____

PRICES QUOTED SHALL BE EFFECTIVE FOR TWO HUNDRED SEVENTY (270) DAYS FROM PROPOSAL OPENING DATE, AND THEREAFTER IF ACCEPTED BY THE CITY FOR THE TERM DESIGNATED IN THIS BID.

The Undersigned agrees to execute a Contract for the above work within thirty (30) days after Notice that his Proposal has been accepted for the above stated compensation plus or minus any accepted alternates.

Advanced Disposal Services Solid Waste
Company: Southeast, Inc., DBA WM of Ft. Myers Address: 11990 SR-82
Fort Myers, FL 33913
Name: David M. Myhan
Signature:
Title: President Telephone: (954) 984-2035

3.2.2 Price Template

A.1. Residential Collection – Curbside Basic Services (unlimited collection)

REVISED PER ADDENDUM #1

RESPONSE NO. 34 & 61

**CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

A.1. Residential Collection – Curbside Basic Services (unlimited collection)

	<u>Weekly Price Per Dwelling (1)</u>	X	<u>Number of Collection Per Year</u>	=	<u>Total</u>
Garbage	\$ <u>4.07</u>		52		= \$ <u>211.64</u>
Recyclables	\$ <u>0.86</u>		52		= \$ <u>44.72</u>
Horticulture	\$ <u>1.86</u>		52		= \$ <u>96.72</u>
Billing Charge (Annual)					= \$ <u>16.63</u>
Total Annual Residential Collection Price \$			<u>369.71</u>		

Miscellaneous Residential Collection Services ⁽¹⁾

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 17.07

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.50</u>
Recyclables	\$ <u>1.46</u>
Horticulture	\$ <u>2.03</u>

- Unbundled Horticultural Collection = \$ 29.96 per cubic yard

⁽¹⁾ Number of cans/bags/items is unrestricted. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.

Waste Management Inc. of Florida

B.1. Commercial Collection – Basic Can Services

**CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

B.1. Commercial Collection – Basic Can Services

Garbage (Mandatory Service)

Weekly Price Per Unit (Customer) For: ⁽¹⁾

	<u>1 Can</u>	<u>2 Cans</u>	<u>3 Cans</u>	<u>4 Cans</u>	<u>5 Cans</u>	<u>6 Cans</u>
Once Weekly Service	\$ <u>26.43</u>	\$ <u>52.86</u>	\$ <u>79.29</u>	\$ <u>105.72</u>	\$ <u>132.15</u>	\$ <u>158.58</u>
Twice Weekly Service	\$ <u>52.86</u>	\$ <u>105.72</u>	\$ <u>158.58</u>	\$ <u>211.44</u>	\$ <u>264.30</u>	\$ <u>317.16</u>

Extra Pick Up Charge = \$ 28.34 Per Can

Horticultural (Optional Service)

Weekly Price Per Unit (Customer) For: ⁽¹⁾

	<u>1 Can</u>	<u>2 Cans</u>	<u>3 Cans</u>	<u>4 Cans</u>	<u>5 Cans</u>	<u>6 Cans</u>
Once Weekly Service	\$ <u>17.26</u>	\$ <u>34.52</u>	\$ <u>51.79</u>	\$ <u>69.05</u>	\$ <u>86.31</u>	\$ <u>103.57</u>
Twice Weekly Service	\$ <u>34.52</u>	\$ <u>69.05</u>	\$ <u>103.57</u>	\$ <u>138.09</u>	\$ <u>172.62</u>	\$ <u>207.14</u>

Extra Pick Up Charge = \$ 26.13 Per Can

⁽²⁾ Does not include disposal costs.

Waste Management Inc. of Florida

C.1. Commercial Collection – Basic Container Services

**CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

C.1. Commercial Collection – Basic Container Services

Garbage (Mandatory Service)

Container Size And Type	Annual Container Rental Price	Weekly Prices Per Unit (Customer) For: ⁽¹⁾						
		1 Pull Per Week	2 Pulls Per Week	3 Pulls Per Week	4 Pulls Per Week	5 Pulls Per Week	6 Pulls Per Week	Extra Dump
2 CY DUMPSTER	\$ <u>included</u>	\$ 34.75	\$ 67.74	\$ 100.73	\$ 133.71	\$ 166.70	\$ 199.69	\$ 53.13
4 CY DUMPSTER	\$ <u>included</u>	\$ 68.32	\$ 137.94	\$ 205.74	\$ 273.54	\$ 341.34	\$ 409.14	\$ 106.26
6 CY DUMPSTER	\$ <u>included</u>	\$ 97.37	\$ 199.09	\$ 297.16	\$ 395.24	\$ 493.32	\$ 591.40	\$ 159.39
8 CY DUMPSTER	\$ <u>included</u>	\$ 123.33	\$ 243.14	\$ 362.95	\$ 482.76	\$ 602.58	\$ 722.39	\$ 189.97
10 CY ROLL-OFF	\$ <u>included</u>	\$ 595.00	\$ 1190.00	\$ 1785.00	\$ 2380.00	\$ 2975.00	\$ 3570.00	\$ 595.00
20 CY ROLL-OFF	\$ <u>included</u>	\$ 595.00	\$ 1190.00	\$ 1785.00	\$ 2380.00	\$ 2975.00	\$ 3570.00	\$ 595.00
30 CY ROLL-OFF	\$ <u>included</u>	\$ 595.00	\$ 1190.00	\$ 1785.00	\$ 2380.00	\$ 2975.00	\$ 3570.00	\$ 595.00
4 CY COMPACTOR	\$ <u>6,342.76</u>	\$ 241.53	\$ 483.05	\$ 724.58	\$ 966.11	\$ 1207.70	\$ 1449.20	\$ 295.51
6 CY COMPACTOR	\$ <u>6,989.98</u>	\$ 348.56	\$ 697.12	\$ 1045.70	\$ 1394.30	\$ 1742.80	\$ 2091.40	\$ 426.22
8 CY COMPACTOR	\$ <u>7,507.75</u>	\$ 446.43	\$ 892.87	\$ 1339.30	\$ 1786.80	\$ 2232.20	\$ 2678.60	\$ 532.36
<u>OTHERS (LIST)</u>								
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

⁽¹⁾ Assume no special service (e.g. open gate). Does not include disposal costs

Waste Management Inc. of Florida

**CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

C.1. Commercial Collection – Basic Container Services (continued)

Horticultural (Optional Services)

Container Size And Type	Annual Container Rental Price	Weekly Prices Per Unit (Customer) For: ¹³⁾						
		1 Pull Per Week	2 Pulls Per Week	3 Pulls Per Week	4 Pulls Per Week	5 Pulls Per Week	6 Pulls Per Week	Extra Dump
2 CY DUMPSTER	\$ <u>included</u>	\$ <u>23.00</u>	\$ <u>44.24</u>	\$ <u>65.48</u>	\$ <u>86.72</u>	\$ <u>107.96</u>	\$ <u>129.20</u>	\$ <u>41.28</u>
4 CY DUMPSTER	\$ <u>included</u>	\$ <u>44.82</u>	\$ <u>87.31</u>	\$ <u>129.78</u>	\$ <u>172.26</u>	\$ <u>214.75</u>	\$ <u>257.23</u>	\$ <u>82.57</u>
6 CY DUMPSTER	\$ <u>included</u>	\$ <u>62.09</u>	\$ <u>121.25</u>	\$ <u>180.41</u>	\$ <u>239.57</u>	\$ <u>298.73</u>	\$ <u>357.89</u>	\$ <u>123.85</u>
8 CY DUMPSTER	\$ <u>included</u>	\$ <u>76.29</u>	\$ <u>149.08</u>	\$ <u>221.83</u>	\$ <u>294.60</u>	\$ <u>367.37</u>	\$ <u>440.14</u>	\$ <u>142.58</u>
10 CY ROLL-OFF	\$ <u>included</u>	\$ <u>595.00</u>	\$ <u>1190.00</u>	\$ <u>1785.00</u>	\$ <u>2380.00</u>	\$ <u>2975.00</u>	\$ <u>3570.00</u>	\$ <u>595.00</u>
20 CY ROLL-OFF	\$ <u>included</u>	\$ <u>595.00</u>	\$ <u>1190.00</u>	\$ <u>1785.00</u>	\$ <u>2380.00</u>	\$ <u>2975.00</u>	\$ <u>3570.00</u>	\$ <u>595.00</u>
30 CY ROLL-OFF	\$ <u>included</u>	\$ <u>595.00</u>	\$ <u>1190.00</u>	\$ <u>1785.00</u>	\$ <u>2380.00</u>	\$ <u>2975.00</u>	\$ <u>3570.00</u>	\$ <u>595.00</u>
<u>OTHERS (LIST)</u>								
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

¹³⁾ Assume no special service (e.g. open gate). Does not include disposal costs

Waste Management Inc. of Florida

D.1. Commercial Properties Miscellaneous Services

**CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

D.1. Commercial Properties Miscellaneous Services ⁽¹⁾

- Back Door Weekly collection (for can service customers)

**Weekly Price Per Unit (Customer)
Per Can**

Garbage	\$ <u>34.71</u>
Horticulture	\$ <u>34.35</u>

- Unbundled Horticultural Collection = \$ 29.96 per cubic yard

- Optional Recycling Program Services

Weekly Price

• 14 Gallon Bins – comingled (One collection per week)	\$ <u>2.17</u> per Bin
• 18 Gallon Bins – comingled (One collection per week)	\$ <u>2.27</u> per Bin
• 96 Gallon Tote – comingled (One collection per week)	\$ <u>7.59</u> per Tote
• 96 Gallon Tote – one material (One collection per week)	\$ <u>7.59</u> per Tote
• Portable Rack System (One collection per week)	\$ <u>27.24</u> per Rack
• Cardboard Recycling (Does not include container rental)	\$ <u>7.11</u> per Cubic Yard

- Container Roll-Out Services \$ 7.52 per Roll
- White Goods \$ 37.60 per item (or attach other charging schedule)
- Bulky Goods \$ 22.57 per Cubic Yard (or attach other charging schedule)
- Lock Bars will be provided at no charge to customers requesting them
- Mandatory Multi-family Residential Recycling Services

Weekly Price

• 14 Gallon Bins – comingled (One collection per week)	\$ <u>2.17</u> per Bin
• 18 Gallon Bins – comingled (One collection per week)	\$ <u>2.27</u> per Bin
• 96 Gallon Tote – comingled (One collection per week)	\$ <u>7.59</u> per Tote
• 96 Gallon Tote – one material (One collection per week)	\$ <u>7.59</u> per Tote

⁽¹⁾ Does not include disposal costs

Waste Management Inc. of Florida

Alternate Bid Item No. 1 - A.1. Residential Collection – Curbside Basic Services with automated + 64-gallon carts for recycling

REVISED PER ADDENDUM #1

**ALTERNATE BID ITEM NO. 1
CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

A.1. Residential Collection – Curbside Basic Services (unlimited collection)

Contractor shall provide 64-gallon carts with wheels and lids for recyclable storage and collection for each residential customer. This shall convert recyclables service to an automated system/service.

	<u>Weekly Price Per Dwelling (1)</u>		<u>Number of Collection Per Year</u>		<u>Total</u>
Garbage	\$ <u>3.80</u> X		52	=	\$ <u>197.79</u>
<u>Recyclables</u>	\$ <u>0.53</u> X		52	=	\$ <u>27.38</u>
Horticulture	\$ <u>1.67</u> X		52	=	\$ <u>86.93</u>
Billing Charge (Annual)				=	\$ <u>16.63</u>
Total Annual Residential Collection Price			\$ <u>328.73</u>		

Miscellaneous Residential Collection Services ⁽¹⁾

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 15.49

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.14</u>
Recyclables	\$ <u>1.13</u>
Horticulture	\$ <u>1.81</u>

- Unbundled Horticultural Collection = \$ 29.96 per cubic yard

⁽¹⁾Number of cans/bags/items is unrestricted. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.

Waste Management Inc. of Florida

**Alternate Bid Item No. 2 - A.1. Residential Collection – Curbside Basic Services
(unlimited collection except for horticulture)**

REVISED PER ADDENDUM #1

**ALTERNATE BID ITEM NO. 2
CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

A.1. Residential Collection – Curbside Basic Services (unlimited collection except for horticulture that shall be limited to 10 (ten) bags, bundles and/or barrels for residential weekly maximum collection volume)

	<u>Weekly Price Per Dwelling (1)</u>		<u>Number of Collection Per Year</u>		<u>Total</u>
Garbage	\$ <u>4.30</u> X		52	=	\$ <u>223.73</u>
Recyclables	\$ <u>0.86</u> X		52	=	\$ <u>44.79</u>
Horticulture	\$ <u>1.61</u> X		52	=	\$ <u>83.58</u>
Billing Charge (Annual)				=	\$ <u>16.63</u>
Total Annual Residential Collection Price			\$ <u>368.73</u>		

Miscellaneous Residential Collection Services (1)

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 17.03

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.73</u>
Recyclables	\$ <u>1.46</u>
Horticulture	\$ <u>1.78</u>

- Unbundled Horticultural Collection = \$ 29.96 per cubic yard

⁽¹⁾ Number of cans/bags/items is unrestricted except for horticulture. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.

Waste Management Inc. of Florida

Alternate Bid Item No. 3 - A.1. Residential Collection – Curbside Basic Services + 64-gallon carts for recycling

REVISED PER ADDENDUM #1

**ALTERNATE BID ITEM NO. 3
CITY OF SANIBEL
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING
COLLECTION PROPOSAL PRICING TEMPLATE**

A.1. Residential Collection – Curbside Basic Services (unlimited collection except for horticulture that shall be limited to 10 (ten) bags, bundles and/or barrels for residential weekly maximum collection volume)

Contractor shall provide 64-gallon carts with wheels and lids for recyclable storage and collection for each residential customer. This shall convert recyclables service to an automated system/service.

	<u>Weekly Price Per Dwelling (1)</u>		<u>Number of Collection Per Year</u>		<u>Total</u>
Garbage	\$ <u>3.80</u> X		52	=	\$ <u>197.79</u>
Recyclables	\$ <u>0.53</u> X		52	=	\$ <u>27.38</u>
Horticulture	\$ <u>1.42</u> X		52	=	\$ <u>73.62</u>
Billing Charge (Annual)				=	\$ <u>16.63</u>
Total Annual Residential Collection Price			\$ <u>315.42</u>		

Miscellaneous Residential Collection Services (1)

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 14.98

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.14</u>
Recyclables	\$ <u>1.13</u>
Horticulture	\$ <u>1.58</u>

- Unbundled Horticultural Collection = \$ 29.96 per cubic yard

⁽¹⁾Number of cans/bags/items is unrestricted except for horticulture. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.

Waste Management Inc. of Florida