

MEMO

To: City of Sanibel

Cc: Alfred J. (Fred) Mittl, P.E. – Public Works Director

From: Steven Agapi, P.E.

Date: March 13, 2025

Subject: Recommendation of Award – ITB-UT-0-2025/SK
Post Hurricane Ian Sanitary Sewer Cleaning and CCTV Inspection – Phase 1

The purpose of this memorandum is to summarize the bids received and make a recommendation of award for ITB-UT-0-2025/SK “Post Hurricane Ian Sanitary Sewer Cleaning and CCTV Inspection – Phase 1.” The bid package includes the base bid which is comprised of the Cleaning and CCTV services of approximately 67,000 linear feet of pipe.

ITB-UT-0-2025/SK was issued on February 3, 2025, and was advertised for a total of 31 days. On March 6, 2025, eleven (11) bids were timely received at the City of Sanibel’s office, opened, and read aloud.

The Engineers Opinion of Probable Construction Cost (EOPCC) was \$ 731,260.00. The price of each bid is summarized in the table below:

Contractor	Total Bid Cost
National Water Main Cleaning Company	\$ 374,650.00
Insituform Technologies, LLC	\$ 448,800.01
Atlantic Pipe Services, LLC	\$ 504,375.00
USA Services of Florida, LLC	\$ 554,350.00
Shenandoah General Construction, LLC	\$ 569,360.00
EnviroWaste Services Group, Inc.	\$ 638,080.00
LMK Pipe Renewal, LLC	\$ 659,238.00
UV CIPP Reline Pipe Company, LLC	\$ 727,014.30
Gulf Coast Underground, LLC	\$ 791,700.00
New Life Landscapes, Inc.	\$ 889,405.00
Earth View, LLC	\$ 941,464.00

Each of the three (3) lowest bids were reviewed for conformity to the bid requirements. The table below summarizes the findings of the bid packages reviewed.

Required Items	National Water Main Cleaning Company	Insituform Technologies, LLC	Atlantic Pipe Services, LLC
Bid Package in sealed envelope marked with Title of Bid, Bid Number, Name & Address of Bidder	✓	✓	✓
Complete Proposal on form provided	✓	✓	✓
Complete Unit Price Proposal	✓	✓	✓
Complete Similar Project Experience	✓	✓	✓
Include Certified Check or Bid Bond 5% or more of total bid price	✓	✓	✓
Acknowledge issued addenda on page 2 of Proposal Form	✓	✓	✓
Letter or statement from Bidder's surety company it will execute and deliver a 100% Performance and Payment Bond	✓	✓	✓
Furnish evidence they have ability & experience, have sufficient capital and plant, and minimum 3-years of experience	✓	✓	✓

As shown above, each of the three (3) lowest bidders were responsive and provided all the required documents.

National Water Main Cleaning Company was the lowest, responsive bidder. Tetra Tech, Inc. reached out to National Water Main Cleaning Company's references and has received three (3) responses from Broward County, Toho Water Authority, and the City of St. Petersburg, who all said National Water Main Cleaning Company was reliable, all projects with them have gone smoothly, and they recommend the company for our project.

Tetra Tech, Inc. believes the low bid submitted by National Water Main Cleaning Company to be competitively priced and reasonable and therefore recommends National Water Main Cleaning Company as the contractor for the Post Hurricane Ian Sanitary Sewer Cleaning and CCTV Inspection – Phase 1 project.

END OF MEMORANDUM