

Broadband Meeting Notes:

05/20/2025

Finance Office

Brett Schira, Mark Harmon, Frank Spinuza, Bert Smith & Brian Dye in attendance.

1:37 PM - Meeting called to order, Bert Smith as chairperson.

The meeting was moved from McKenzie Hall to the Finance office due to construction and a notice was posted on the door notifying the public about the change in location.

Before reviewing points and discussing proposals, a short discussion ensued about how to rank the cost section of the proposals to ensure uniformity. A decision was made to use ranked intervals:

- \$0 - \$100,000 - 15 points
- \$100,000 - \$120,000 - 14 points
- \$120,000 - \$140,000 - 13 points
- \$140,000 - \$160,000 - 12 points
- \$160,000 - \$180,000 - 11 points
- \$180,000 - \$200,000 - 10 points
- \$200,000 - \$220,000 - 9 points
- \$220,000 - \$240,000 - 8 points
- \$240,000 - \$280,000 - 7 points

All scores were provided to Bert Smith who totaled the results. The top three respondents were:

- CTC - 258
- Michael Baker - 261
- Tectonic - 256

A discussion of the top three occurred where all three firms were very highly ranked and the committee decided to select Tectonic based on the lowest price.

Bert Smith made a motion to accept Tectonic as the winner, Brian Dye seconded the motion and there was unanimous consent from the committee.

The meeting adjourned at 2:39 PM.

Brian Dye

City of Sanibel


Systems & GIS Manager

800 Dunlop Rd.

Sanibel, FL 33957

brian.dye@mysanibel.com

(239) 676-0127

Basis of Award	Qualifications and Experience of Person(s) Assigned to the Project (30 points)	Experience of the Firm (30 points)	Cost Proposal (15 points)	Capacity of Firm (20 points)	Certified small and minority business, women business enterprise and veteran owned business enterprises (5 points)	Total Points	Frank	Brian	Committee Totals	Cost
CCI Systems	28	28	15	18	0	89	42	50	181	88450
CTC Technology & Energy	29	28	7	18	1	83	86	89	258	251000
Design Nine Broadband Planners	28	28	14	18	0	88	57	89	234	\$100,125 (plus mailings)
EN Engineering	26	28	9	18	0	81	60	91	232	202479
Finley (partnership with CCG)	28	28	14	18	0	88	45	89	222	136000
IBT Group USA	28	28	8	18	0	82	65	88	235	228800
Michael Baker International	28	28	9	18	0	83	87	91	261	215000
Rural Prosperity Partners	24	28	13	18	2	85	40	94	219	130000
RESPEC Company	29	28	7	18	0	82	55	86	223	247000
Tectonic	28	28	10	18	0	84	80	92	256	182790
Tilson	23	28	8	18	0	77	60	85	222	225000
Reviewer Name	Bert Smith									
Reviewer Title	Information Technology Director									
Reviewer Signature & Date	 20250522									

Basis of Award	Qualifications and Experience of Person(s) Assigned to the Project (30 points)	Experience of the Firm (30 points)	Cost Proposal (15 points)	Capacity of Firm (20 points)	Certified small and minority business, women business enterprise and veteran owned business enterprises (5 points)	Total Points	Cost
CCI Systems	15	15	5	7	0	42	88450
CTC Technology & Energy	30	25	10	20	1	86	251000
Design Nine Broadband Planners	21	20	7	9	0	57	\$100,125 (plus mailings)
EN Engineering	25	20	5	10	0	60	202479
Finley (partnership with CCG)	15	20	5	5	0	45	136000
IBT Group USA	25	25	5	10	0	65	228800
Michael Baker International	27	25	15	20	0	87	215000
Rural Prosperity Partners	15	10	5	10	2	42	130000
RESPEC Company	15	20	10	10	0	55	247000
Tectonic	25	20	15	20	0	80	182790
Tilson	20	15	10	15	0	60	225000
Reviewer Name	Frank Spinuzza (entered by bsmith)						
Reviewer Title							
Reviewer Signature & Date	Out of office will sign when back in office						

* Finance Dept totaled scores

* See attached scanned copy of scoring

Basis of Award		Qualifications and Experience of Person(s) Assigned to the Project (30 points)	Experience of the Firm (30 points)	Cost Proposal (15 points)	Capacity of Firm (20 points)	Certified small and minority business, women business enterprise and veteran owned business enterprises (5 points)	Total Points
CCI Systems		15	15	5	7	0	
CTC Technology & Energy		30	25	10	20	1	1
Design Nine Broadband Planners		21	20	7	9	0	5
Enengineering		25	20	5	10	0	4
Finley		15	20	5	5	0	
IBT Group USA		25	25	5	10	0	3
Michael Baker International		27	25	15	20	0	1
Rural Prosperity Partners		15	10	5	10	2	
RESPEC Company		15	20	10	10	0	6
Teetonic		25	20	15	20	0	2
Tilson		20	15	10	15	0	4
Reviewer Name			Frank Spinuzza				
Reviewer Title							
Reviewer Signature & Date							

Broadband Study RFP Score

Company	Qualification (30)	Experience (30)	Cost	Cost Score (15)	Capacity (20)	Minority (5)		Total	
CCG/Finley	28	28	\$136,000	13	20	0		89	
CCI	15	20	\$88,450	15	0	0		50	
CTC	30	30	\$251,950	8	20	1		89	259
Design Nine	25	30	\$100,125	14	20	0		89	
EN Engineering	29	30	\$197,370	12	20	0		91	
IBT	28	30	\$228,800	10	20	0		88	
Michael Baker	30	30	\$215,000	11	20	0		91	261
RESPEC	28	29	\$247,000	9	20	0		86	
Rural Prosperity	29	30	\$135,000	13	20	2		94	
TEETONIC	30	30	\$182,790	12	20	0		92	256
Tilson	25	30	\$225,000	10	20	0		85	