



May 15, 2026

City of Sanibel  
Natural Resources Department  
800 Dunlop Road  
Sanibel, Florida 33957

**RE: Design Entity Letter of Recommended Award  
Sanibel Slough Hydraulic Dredging Project (ITB-NR-2026/BS)**

Dear Staff:

The bid opening for the hydraulic dredging project of the Sanibel Slough took place on May 7, 2026. Five bid responses were received by the City of Sanibel who provided the bid tabulation results to Johnson Engineering, LLC. The bid results are listed in the table below and are listed in order from lowest to highest bid total. One bid received was deemed unresponsive, as discussed later, and is not included in the table below. We performed an evaluation of the bids submitted, with our results contained herein.

	BIDDER	TOTAL BID AMOUNT
1.	Energy Resources, Inc.	\$970,000.00
2.	Bayside Dredging, LLC	\$1,308,700.00
3.	Continental Heavy Civil Corp.	\$1,932,550.00
4.	Sea & Shoreline, LLC	\$1,979,200.00

Based on the bid quotes provided, Energy Resources, Inc., submitted the lowest bid at \$970,000.00, which is 41% below the engineer's construction estimate of \$1,629,390.00 and 32% below the average of all bids received.

We performed a bid analysis which included a review for mathematical errors and anomalies. No mathematical errors were found with the bid tabulations. BlueTerra, LLC submitted a bid at \$965,155.00; however, per section TS-3 (Measurement and Payment) in the Specifications, "The Contractor's Mobilization and Demobilization price shall be limited to a maximum of ten percent (10.0%) of Contractor's Total Bid Price." Their mobilization and demobilization price was 20.7% of the total bid price, which is double the allowable percentage. Therefore, BlueTerra, LLC, is deemed an unresponsive bidder and their selection is therefore not recommended. The mobilization prices from all other bidders was less than the ten percent limit.

***Reference Research***

Energy Resources, Inc., holds an active Certified General Contractor license (License No. CGC1530094) in the State of Florida, which is current and valid until August 31, 2026. Their

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business registration with the Florida Department of State (Sunbiz) is also active. Furthermore, we reached out to previous clients provided by Energy Resources, Inc. We were able to speak with Jeff Devine from the West Coast Inland Navigation District (WCIND) who had favorable reviews about their work.

***Recommendation***

Subject to concurrence with the City of Sanibel's Natural Resources Department, and contingent upon Energy Resources, Inc., furnishing the appropriate bonding and other required insurances, we believe their selection by the City of Sanibel for the bid in the amount of \$970,000.00 is the appropriate choice for the intended work outlined in the bid documents.

Please do not hesitate to contact me if you have any questions or require additional information.

Sincerely,  
JOHNSON ENGINEERING, LLC

Jordan L. Varble, P.E.

File: 20214111-009