



## Article II No. 3.2 The Price Proposal

*The Price Proposal shall include:*

*3.2.1 A Proposal Form*

*3.2.2 Price Template*

*3.3 Any written proposals, correspondence and all records pursuant to this RFP shall be opened and made public in compliance with Florida Law.*

### **Proposal Form**

Following this page, Waste Pro has included our signed Proposal Form, and this includes acknowledgement of any addenda. We also agree to the terms, conditions, and specifications included in the RFP prepared and issued by the City of Sanibel.

### **Price Template**

Our Price Template follows the Proposal Form. Waste Pro's Price Template includes the itemized proposal information that is required to be valid.

### **Compliance with Public Law**

Waste Pro acknowledges and will comply with this section.

CITY OF SANIBEL

OFFICIAL PRICE PROPOSAL

DATE: 5/2/2024

PROPOSAL TITLE: COLLECTION AND DELIVERY OF RESIDENTIAL AND COMMERCIAL SOLID WASTE, RECYCLING AND HORTICULTURAL MATERIALS

The Undersigned having read and reviewed the terms, conditions, and specifications prepared and issued by City of Sanibel and having inspected the work area and conditions affecting and governing same, hereby proposes to provide all materials, equipment, tools and supplies and to perform all labor necessary for the work as specified and described for the prices listed in the attached itemized proposal. (The itemized proposal must be included for bid to be valid).

The Undersigned declares that the statements and representations made in this proposal are true in every respect and that the said proposal is in all respects fair and made without collusion or fraud. And that no member of the City Council or any other agent or employee of the City, directly or indirectly, is interested in this bid proposal or in any profits expected to accrue therefrom.

The Undersigned acknowledges receipt of the following addenda, and the cost, if any, of such revisions has been included in the price of the proposal.

Addendum # <u>  1  </u>	Date: 04/25/2024
Addendum # _____	Date: _____
Addendum # _____	Date: _____
Addendum # _____	Date: _____

PRICES QUOTED SHALL BE EFFECTIVE FOR TWO HUNDRED SEVENTY (270) DAYS FROM PROPOSAL OPENING DATE, AND THEREAFTER IF ACCEPTED BY THE CITY FOR THE TERM DESIGNATED IN THIS BID.

The Undersigned agrees to execute a Contract for the above work within thirty (30) days after Notice that his Proposal has been accepted for the above stated compensation plus or minus any accepted alternates.

Company: Waste Pro of Florida, Inc.

Address: 13110 Rickenbacker Parkway

Name: Keith Banasiak

Fort Myers, FL 33913

Signature: 

PRINTED

Title: SVP/COO

Telephone: ( ) 239-229-7500

**CITY OF SANIBEL  
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING  
COLLECTION PROPOSAL PRICING TEMPLATE**

**A.1. Residential Collection – Curbside Basic Services (unlimited collection)**

	<u>Weekly Price Per Dwelling (1)</u>		<u>Number of Collection Per Year</u>		<u>Total</u>
Garbage	\$ <u>3.76</u>	X	52	=	\$ <u>195.52</u>
Recyclables	\$ <u>1.08</u>	X	52	=	\$ <u>56.16</u>
Horticulture	\$ <u>1.26</u>	X	52	=	\$ <u>65.52</u>
Billing Charge (Annual)				=	\$ <u>N/A (City Bills)</u>
<b>Total Annual Residential Collection Price</b>	<b>\$ <u>317.20</u></b>				

**Miscellaneous Residential Collection Services (1)**

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 11.18

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.26</u>
Recyclables	\$ <u>1.51</u>
Horticulture	\$ <u>1.77</u>

- Unbundled Horticultural Collection = \$ 33.32 per cubic yard

(1) Number of cans/bags/items is unrestricted. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.

**CITY OF SANIBEL  
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING  
COLLECTION PROPOSAL PRICING TEMPLATE**

**B.1. Commercial Collection – Basic Can Services**

**Garbage (Mandatory Service)**

Weekly Price Per Unit (Customer) For: <sup>(2)</sup>

	<u>1 Can</u>	<u>2 Cans</u>	<u>3 Cans</u>	<u>4 Cans</u>	<u>5 Cans</u>	<u>6 Cans</u>
Once Weekly Service	\$ <u>20.95</u>	\$ <u>41.90</u>	\$ <u>62.85</u>	\$ <u>83.80</u>	\$ <u>104.75</u>	\$ <u>125.70</u>
Twice Weekly Service	\$ <u>35.61</u>	\$ <u>71.23</u>	\$ <u>106.84</u>	\$ <u>147.45</u>	\$ <u>178.07</u>	\$ <u>213.68</u>

Extra Pick Up Charge = \$33.43 Per Can

**Horticultural (Optional Service)**

Weekly Price Per Unit (Customer) For: <sup>(2)</sup>

	<u>1 Can</u>	<u>2 Cans</u>	<u>3 Cans</u>	<u>4 Cans</u>	<u>5 Cans</u>	<u>6 Cans</u>
Once Weekly Service	\$ <u>20.95</u>	\$ <u>41.90</u>	\$ <u>62.85</u>	\$ <u>83.80</u>	\$ <u>104.75</u>	\$ <u>125.70</u>
Twice Weekly Service	\$ <u>35.61</u>	\$ <u>71.23</u>	\$ <u>106.84</u>	\$ <u>147.45</u>	\$ <u>178.07</u>	\$ <u>213.68</u>

Extra Pick Up Charge = \$33.43 Per Can

<sup>(2)</sup> Does not include disposal costs.

# CITY OF SANIBEL SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING COLLECTION PROPOSAL PRICING TEMPLATE

## C.1. Commercial Collection – Basic Container Services

### Garbage (Mandatory Service)

Container Size And Type	Annual Container Rental Price	Weekly Prices Per Unit (Customer) For: <sup>(3)</sup>						
		1 Pull Per Week	2 Pulls Per Week	3 Pulls Per Week	4 Pulls Per Week	5 Pulls Per Week	6 Pulls Per Week	Extra Dump
2 CY DUMPSTER	\$ <u>72.00</u>	\$ <u>27.70</u>	\$ <u>55.40</u>	\$ <u>83.10</u>	\$ <u>110.80</u>	\$ <u>138.50</u>	\$ <u>166.20</u>	\$ <u>70.61</u>
4 CY DUMPSTER	\$ <u>96.00</u>	\$ <u>55.40</u>	\$ <u>110.80</u>	\$ <u>166.20</u>	\$ <u>221.60</u>	\$ <u>277.00</u>	\$ <u>332.40</u>	\$ <u>141.24</u>
6 CY DUMPSTER	\$ <u>120.00</u>	\$ <u>75.60</u>	\$ <u>151.20</u>	\$ <u>226.80</u>	\$ <u>302.40</u>	\$ <u>378.00</u>	\$ <u>453.60</u>	\$ <u>211.85</u>
8 CY DUMPSTER	\$ <u>144.00</u>	\$ <u>100.80</u>	\$ <u>201.60</u>	\$ <u>302.40</u>	\$ <u>403.20</u>	\$ <u>504.00</u>	\$ <u>604.80</u>	\$ <u>252.75</u>
10 CY ROLL-OFF	\$ <u>Included</u>	\$ <u>531.26</u>	\$ <u>1062.52</u>	\$ <u>1593.78</u>	\$ <u>2125.04</u>	\$ <u>2656.30</u>	\$ <u>3187.56</u>	\$ <u>531.26</u>
20 CY ROLL-OFF	\$ <u>Included</u>	\$ <u>531.26</u>	\$ <u>1062.52</u>	\$ <u>1593.78</u>	\$ <u>2125.04</u>	\$ <u>2656.30</u>	\$ <u>3187.56</u>	\$ <u>531.26</u>
30 CY ROLL-OFF	\$ <u>Included</u>	\$ <u>531.26</u>	\$ <u>1062.52</u>	\$ <u>1593.78</u>	\$ <u>2125.04</u>	\$ <u>2656.30</u>	\$ <u>3187.56</u>	\$ <u>531.26</u>
4 CY COMPACTOR	\$ <u>6,480.00</u>	\$ <u>96.95</u>	\$ <u>193.90</u>	\$ <u>290.85</u>	\$ <u>387.80</u>	\$ <u>484.75</u>	\$ <u>581.70</u>	\$ <u>247.17</u>
6 CY COMPACTOR	\$ <u>6,960.00</u>	\$ <u>132.30</u>	\$ <u>264.60</u>	\$ <u>396.90</u>	\$ <u>529.20</u>	\$ <u>661.50</u>	\$ <u>793.80</u>	\$ <u>370.74</u>
8 CY COMPACTOR	\$ <u>7,440.00</u>	\$ <u>176.40</u>	\$ <u>352.80</u>	\$ <u>529.20</u>	\$ <u>705.60</u>	\$ <u>882.00</u>	\$ <u>1058.40</u>	\$ <u>442.32</u>
<u>OTHERS (LIST)</u>								
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

<sup>(3)</sup> Assume no special service (e.g. open gate). Does not include disposal costs

**CITY OF SANIBEL  
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING  
COLLECTION PROPOSAL PRICING TEMPLATE**

**C.1. Commercial Collection – Basic Container Services (continued)**

**Horticultural (Optional Services)**

Container Size And Type	Annual Container Rental Price	Weekly Prices Per Unit (Customer) For: <sup>(3)</sup>						
		1 Pull Per Week	2 Pulls Per Week	3 Pulls Per Week	4 Pulls Per Week	5 Pulls Per Week	6 Pulls Per Week	Extra Dump
2 CY DUMPSTER	\$ <u>72.00</u>	\$ 27.70	\$ 55.40	\$ 83.10	\$ 110.80	\$ 138.50	\$ 166.20	\$ 70.61
4 CY DUMPSTER	\$ <u>96.00</u>	\$ 55.40	\$ 110.80	\$ 166.20	\$ 221.60	\$ 277.00	\$ 332.40	\$ 141.24
6 CY DUMPSTER	\$ <u>120.00</u>	\$ 75.60	\$ 151.20	\$ 226.80	\$ 302.40	\$ 378.00	\$ 453.60	\$ 211.85
8 CY DUMPSTER	\$ <u>144.00</u>	\$ 100.80	\$ 201.60	\$ 302.40	\$ 403.20	\$ 504.00	\$ 604.80	\$ 252.75
10 CY ROLL-OFF	\$ <u>Included</u>	\$ 531.26	\$ 1062.52	\$ 1593.78	\$ 2125.04	\$ 2656.30	\$ 3187.56	\$ 531.26
20 CY ROLL-OFF	\$ <u>Included</u>	\$ 531.26	\$ 1062.52	\$ 1593.78	\$ 2125.04	\$ 2656.30	\$ 3187.56	\$ 531.26
30 CY ROLL-OFF	\$ <u>Included</u>	\$ 531.26	\$ 1062.52	\$ 1593.78	\$ 2125.04	\$ 2656.30	\$ 3187.56	\$ 531.26
<u>OTHERS (LIST)</u>								
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

<sup>(3)</sup> Assume no special service (e.g. open gate). Does not include disposal costs

**CITY OF SANIBEL  
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING  
COLLECTION PROPOSAL PRICING TEMPLATE**

**D.1. Commercial Properties Miscellaneous Services <sup>(4)</sup>**

- Back Door Weekly collection (for can service customers)

**Weekly Price Per Unit (Customer)  
Per Can**

Garbage \$ 30.70

Horticulture \$ 30.70

- Unbundled Horticultural Collection = \$ 33.32 per cubic yard

- Optional Recycling Program Services

**Weekly Price**

- 14 Gallon Bins – comingled (One collection per week) \$ 2.18 per Bin

- 18 Gallon Bins – comingled (One collection per week) \$ 2.18 per Bin

- 96 Gallon Tote – comingled (One collection per week) \$ 10.11 per Tote

- 96 Gallon Tote – one material (One collection per week) \$ 10.11 per Tote

- Portable Rack System (One collection per week) \$ 15.17 per Rack

- Cardboard Recycling (Does not include container rental) \$ 13.85 per Cubic Yard

- Container Roll-Out Services \$ 13.00 per Roll
- White Goods \$ 49.51 per item (or attach other charging schedule)
- Bulky Goods \$ 33.32 per Cubic Yard (or attach other charging schedule)
- Lock Bars will be provided at no charge to customers requesting them
- Mandatory Multi-family Residential Recycling Services

**Weekly Price**

- 14 Gallon Bins – comingled (One collection per week) \$ 2.18 per Bin

- 18 Gallon Bins – comingled (One collection per week) \$ 2.18 per Bin

- 96 Gallon Tote – comingled (One collection per week) \$ 10.11 per Tote

- 96 Gallon Tote – one material (One collection per week) \$ 10.11 per Tote

<sup>(4)</sup> Does not include disposal costs

**ALTERNATE BID ITEM NO. 1  
CITY OF SANIBEL  
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING  
COLLECTION PROPOSAL PRICING TEMPLATE**

**A.1. Residential Collection – Curbside Basic Services (unlimited collection)**

Contractor shall provide 64-gallon carts with wheels and lids for recyclable storage and collection for each residential customer. This shall convert recyclables service to an automated system/service.

	<u>Weekly Price Per Dwelling (1)</u>		<u>Number of Collection Per Year</u>		<u>Total</u>
Garbage	\$ <u>3.76</u>	X	52	=	\$ <u>195.52</u>
<u>Recyclables</u>	\$ <u>1.32</u>	X	52	=	\$ <u>68.64</u>
Horticulture	\$ <u>1.26</u>	X	52	=	\$ <u>65.52</u>
<b>Billing Charge (Annual)</b>				=	\$ <u>N/A (City Bills)</u>
<b>Total Annual Residential Collection Price</b>					<b>\$ <u>329.68</u></b>

**Miscellaneous Residential Collection Services <sup>(1)</sup>**

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 11.42

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.26</u>
Recyclables	\$ <u>2.11</u>
Horticulture	\$ <u>1.77</u>

- Unbundled Horticultural Collection = \$ 33.32 per cubic yard

<sup>(1)</sup> Number of cans/bags/items is unrestricted. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.



**ALTERNATE BID ITEM NO. 2  
CITY OF SANIBEL  
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING  
COLLECTION PROPOSAL PRICING TEMPLATE**

**A.1. Residential Collection – Curbside Basic Services (unlimited collection except for horticulture that shall be limited to 10 (ten) bags, bundles and/or barrels for residential weekly maximum collection volume)**

	<u>Weekly Price Per Dwelling <sup>(1)</sup></u>		<u>Number of Collection Per Year</u>		<u>Total</u>
Garbage	\$ <u>3.76</u>	X	52	=	\$ <u>195.52</u>
Recyclables	\$ <u>1.08</u>	X	52	=	\$ <u>56.16</u>
Horticulture	\$ <u>1.26</u>	X	52	=	\$ <u>65.52</u>
<b>Billing Charge (Annual)</b>				=	\$ <u>N/A (City Bills)</u>

**Total Annual Residential Collection Price \$ 317.20**

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**Miscellaneous Residential Collection Services <sup>(1)</sup>**

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 11.18

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.26</u>
Recyclables	\$ <u>1.51</u>
Horticulture	\$ <u>1.77</u>

- Unbundled Horticultural Collection = \$ 33.32 per cubic yard

<sup>(1)</sup> Number of cans/bags/items is unrestricted except for horticulture. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.

**ALTERNATE BID ITEM NO. 3  
CITY OF SANIBEL  
SOLID WASTE, HORTICULTURAL DEBRIS AND RECYCLING  
COLLECTION PROPOSAL PRICING TEMPLATE**

**A.1. Residential Collection – Curbside Basic Services (unlimited collection except for horticulture that shall be limited to 10 (ten) bags, bundles and/or barrels for residential weekly maximum collection volume)**

**Contractor shall provide 64-gallon carts with wheels and lids for recyclable storage and collection for each residential customer. This shall convert recyclables service to an automated system/service.**

	<u>Weekly Price Per Dwelling (1)</u>		<u>Number of Collection Per Year</u>		<u>Total</u>
Garbage	\$ <u>3.76</u>	X	52	=	\$ <u>195.52</u>
Recyclables	\$ <u>1.32</u>	X	52	=	\$ <u>68.64</u>
Horticulture	\$ <u>1.26</u>	X	52	=	\$ <u>65.52</u>
<b>Billing Charge (Annual)</b>				=	\$ <u>N/A (City Bills)</u>
<b>Total Annual Residential Collection Price</b>					<b>\$ <u>329.68</u></b>

**Miscellaneous Residential Collection Services <sup>(1)</sup>**

- Optional Second Weekly Garage Collection

Weekly price per dwelling = \$ 11.42

- House/Back Door Weekly Collection

	<u>Weekly Price Per Dwelling</u>
Garbage	\$ <u>5.26</u>
Recyclables	\$ <u>2.11</u>
Horticulture	\$ <u>1.77</u>

- Unbundled Horticultural Collection = \$ 33.32 per cubic yard

<sup>(1)</sup> Number of cans/bags/items is unrestricted except for horticulture. Does not include disposal costs. Garbage collection includes bulky waste, white goods and electronics collection provisions at no charge.