



AGENDA MEMORANDUM

Public Works Department

City Council Regular Meeting Date: May 6, 2025

To: City Council
From: Jason Goodrich, Deputy Utilities Director
Alfred Mittl, P.E., Public Works Director
Date: April 23, 2025

SUBJECT: Agreements for Wastewater Biosolids Hauling and Disposal Services with Karle Enviro-Organic Recycling, Inc. and Wind River Environmental, LLC. The initial term of the proposed contracts shall be for a period of five (5) years with two (2) optional one (1) year extensions.

BACKGROUND: The Donax Water Reclamation Facility (WRF) generates approximately 1.5 million gallons of liquid wastewater biosolids annually. These biosolids are thickened, stored, and then transported off-island for further treatment and disposal.

To ensure the continuity and reliability of wastewater biosolids hauling and disposal services, entering into agreements with two pre-qualified contractors is recommended. This approach mitigates potential service disruptions due to unforeseen circumstances and ensures consistent compliance with regulatory requirements.

A Request for Proposals (RFP) was publicly advertised in the *Ft. Myers News-Press* on February 10, 2025 and with the City's online bid solicitation service, DemandStar. Three firms responded. A staff committee, comprising Jason Goodrich, Deputy Utilities Director; Brett Schira, Procurement Manager; and Peter Moser, Lead Wastewater Plant Operator, reviewed the proposals and ranked the top two firms as follows:

1. Karle Enviro-Organic Recycling, Inc. (Highest overall score and lowest cost proposal)
2. Wind River Environmental, LLC

Karle Enviro-Organic Recycling, Inc. not only received the highest overall ranking based on evaluation criteria, but also submitted the lowest cost proposal across the proposed five-year contract term. As such, it is recommended that Karle Enviro-Organic Recycling, Inc. be selected as the primary contractor to provide wastewater biosolids hauling and disposal services and Wind River Environmental, LLC selected as the secondary contractor, available to provide these services in the event the primary contractor is unable to do so.

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Cost Proposals:

Karle Enviro-Organic Recycling, Inc.

- Year 1: \$211.00 per 1,000 gallons
- Year 2: \$219.00 per 1,000 gallons
- Year 3: \$226.00 per 1,000 gallons
- Year 4: \$233.00 per 1,000 gallons
- Year 5: \$240.00 per 1,000 gallons

(Note: Year 1 represents a 45.5% increase over current contract pricing.)

Wind River Environmental, LLC

- Year 1: \$246.00 per 1,000 gallons
- Year 2: \$253.00 per 1,000 gallons
- Year 3: \$261.00 per 1,000 gallons
- Year 4: \$269.00 per 1,000 gallons
- Year 5: \$277.00 per 1,000 gallons

FUNDING SOURCE: Funding for biosolids hauling and disposal services is included in the FY2025 Sewer System Operating Budget in the amount of \$225,000. Based on the projected volume of biosolids and the pricing schedule, the contract with Karle Enviro-Organic Recycling, Inc. is within budget for the current fiscal year.

RECOMMENDED ACTION: Motion to approve staff-recommended rankings and authorize the City Manager to execute contracts with Karle Enviro-Organic Recycling, Inc. as the primary contractor and Wind River Environmental, LLC as the secondary contractor for wastewater biosolids hauling and disposal services.

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