

# REQUEST FOR PROPOSAL (RFP)

RFP-NR-002-2025/BS

EXOTIC VEGETATION REMOVAL



COPY

*Prepared for:*

*City of Sanibel, Natural Resource Department*



*Prepared by:*

EARTH TECH ENVIRONMENTAL, LLC

August 21, 2025

City of Sanibel  
Natural Resource Department  
800 Dunlop Road  
Sanibel, FL 33957

August 21, 2025

Re: Request for Proposal – Exotic Vegetation Removal

Dear Selection Committee:

Earth Tech Environmental LLC has reviewed the RFP-NR-002-2025/BS Exotic Vegetation Removal solicitation and is confident that our firm's personnel, expertise, local knowledge, and experience meet and exceed Collier County's preserve area maintenance needs.

We are a local firm deeply rooted in personal relationships—built the traditional way, through face-to-face interactions and handshakes. Earth Tech Environmental is proud to be a local contractor and welcomes the opportunity to further demonstrate our ecological and biological proficiency to your committee.

Over the past four years, our firm has successfully provided environmental services under contract to a diverse governmental clientele, including Pelican Bay Service Division, Collier County Conservation Collier Program, Collier County Growth Management Department, Collier County Solid & Hazardous Waste Management, and Collier County Airport Authority. In addition to providing services under Collier County contract(s), we have also continued to provide ecosystem restoration services to other large scale public entities such as: the Florida Division of Forestry, Florida Gulf Coast University, South Florida Water Management District, The Conservancy of Southwest Florida, Corkscrew Swamp Sanctuary, City of Naples, City of Bonita Springs, City of Sanibel, Florida Wildlife Federation, and Lee County Port Authority.

Founded in 2006, Earth Tech Environmental LLC is a Southwest Florida-based environmental consulting and ecosystem restoration firm offering turnkey, sustainable ecological solutions. We specialize in gopher tortoise surveying and removal, mechanical and manual exotic species eradication, ecosystem restoration, mechanical fuel reduction, mangrove trimming, and native plant supply for private, commercial, and municipal clients. Our service portfolio also includes preserve and lake management, mitigation creation, environmental compliance, mechanical vegetation removal, bush hog mowing, fire line and fire break maintenance, and wetland/upland/littoral plant installation. Each project is overseen by a qualified, licensed project manager with a strong understanding of local ecosystems and current management techniques.

Our philosophy emphasizes a streamlined, interdisciplinary approach that is simple, effective, and economically sound. This method allows us to deliver clear, measurable, and cost-reductive results while ensuring long-term ecological integrity. With the collaborative strength of our experienced team and reliable subcontractors, we have consistently implemented this approach since our inception.

We hope our qualifications, past performance, and longstanding partnerships with Collier County provide the confidence that Earth Tech Environmental LLC is equipped to deliver high-quality, timely



*Don Brown*

Donn Brown  
Earth Tech Environmental, LLC  
10600 Jolea Avenue  
Bonita Springs, FL 34135  
donnb@eteflorida.com  
Ph: 239.304.0030

*Jeremy Sterk*



*RFP-NR-002-2025/BS*

environmental services now and in the future.

Our staff brings decades of cumulative environmental experience within the Collier County area. We deeply value the positive, productive, and cost-efficient relationships we've developed with numerous Jeremy Sterk

Earth Tech Environmental, LLC  
10600 Jolea Avenue  
Bonita Springs, FL 34135  
jeremys@eteflorida.com  
Ph: 239.304.0030

Donn Brown and Jeremy Sterk are authorized contact persons for this proposal. At the time of this submittal, we are not aware of any addendums to the original RFP.



**RESPONSE TO REQUEST FOR PROPOSAL**

CITY OF SANIBEL, FLORIDA

**EXOTIC VEGETATION REMOVAL  
AND  
LAND MANAGEMENT FIELD CREW**

Submission Date:

TO: CITY OF SANIBEL  
Natural Resources Department  
800 Dunlop Rd.  
SANIBEL, FLORIDA 33957

Pursuant to the advertisement for Request for Proposals, the undersigned having read the Specifications and Scope of Work prepared by the City of Sanibel for the **EXOTIC VEGETATION REMOVAL AND LAND MANAGEMENT FIELD CREW** in the City of Sanibel, Florida, and having inspected the site of work and conditions affecting and governing same, hereby proposes to provide all materials, and all equipment, tools, etc., with the exception of required herbicides and herbicide additives, and to perform all labor necessary for the work as specified and described in said Scope of Work and specifications therein.

**Proposal Price:**

Per hour cost to the City for the field crew leader: \$ 155.00 per hour

Per hour cost to the City for each field crew worker: \$ 115.00 per hour (each)

**QUALIFICATIONS:** (Provide specific qualifications, experience and licensing as described in the specifications, use additional page(s) if necessary and attach)

## SECURITY

In the event Proposer's proposal is accepted by the City of Sanibel, the undersigned Proposer hereby guarantees to, within 30 days of the notice of award, be fully ready and prepared with all necessary field workers and equipment to enter into contract and begin performance of this work.

## ACKNOWLEDGEMENT OF RISKS

Proposer understands that the work involves strenuous manual labor, the use of herbicides, the use of chainsaws and other equipment, and has inherent risks. Proposer further understands that the contract for services with the City will require insurance,

## TIME OF COMMENCEMENT

The undersigned further agrees to begin such work, ready for continuous and satisfactory operation in all respects, within thirty (30) calendar days of receipt of a Notice to Proceed from the City of Sanibel.

indemnity and hold harmless of the City, and Proposer's assumption of all risks associated with the work.

Respectfully submitted,

**EARTH TECH ENVIRONMENTAL LLC**

Contractor/Proposer (Legal Name)

(SEAL)

By

signature

**DONN BROWN**

printed

**PRESIDENT**

As its (position of signor, if o/b/o entity)

Address

**10600 JOLEA AVENUE  
BONITA SPRINGS, FL 34135**

Date

**8/21/2025**

NOTE: The legal status of the proposer, whether as an individual, partnership or corporation, must be indicated above, and all pertinent information as required of the Specifications must be furnished.

## **Herbicide Treatment and Manual Removal of Exotic Vegetation and Land Management Work on Sanibel Island**

### **Scope of Work**

The contractor will supply a full-time, three-person field crew including one field crew leader and two field crew workers for exotic and/or invasive plant treatment and removal work on diverse types of public properties on Sanibel Island. Work will include the basal bark treatment of exotic vegetation including Brazilian pepper in both easily accessible and difficult to access trail-less wooded areas often requiring strenuous labor in dense vegetation. The crew will need to be fully equipped with its own tools and equipment and fully capable of performing the following tasks: herbicide treatment of exotic and/or invasive trees, saplings and seedlings with hand-held and/or backpack sprayers, cut and chip vegetation removal using a chipper, hand-clearing with chainsaw and machete, mowing using hand propelled brush mowers (mowers provided by the City), trail maintenance, rope and bollard installation, pruning, watering, staking, and mulching and other similar land management tasks as required.

### **Crew and equipment specifications**

#### **Crew requirements**

All members of the crew including the crew leader are expected to be immediately capable of hard physical labor, safe exotic plant control using spray application of herbicides, and safe use of chainsaws, machetes, chippers and mowers. All crew members must be knowledgeable regarding the identification of native and exotic plants in the field and experienced in the proper use of herbicides to control exotic plants while not damaging native plants, wildlife, wildlife habitat, or aquatic systems. The City anticipates but does not guarantee full time 40-hour work week equivalent (1960 total hours/year for each individual) contract work for the duration of a multiple-year contract for a four (4) man field crew (although the City retains the right to cancel the contract at any time for any reason) as described below:

One (1) working supervisor experienced in the field use of herbicides, licensed by the State of Florida Department of Agriculture as a Pesticide

Field crew workers may be added or subtracted as the workload requires, and City funding allows under the identical contractual arrangements described herein for the original crew by mutual agreement of the contractor and the City.

### Field equipment

The contractor is expected to supply all fuel, tools, safety equipment, vehicles and any other equipment or supplies, with the exception of required herbicides and herbicide additives necessary to carry out the exotic plant removal and land management efforts including but not limited to:

Applicator and all other required licensing and insurance as described in the proposal documents. This individual is expected to work in the field with the crew equally at the same tasks and manual labor as the rest of the crew while providing supervisory functions.

Use of 10% mix of Garlon 4 herbicide in JLB oil plus improved vegetable oil adjuvant in a hand or backpack sprayer is a requirement for all basal bark and stump treatment work. A mobile (trailed) gasoline powered chipper having the capability of chipping branches up to 8" in diameter at least is required to be available as needed by the crew along with any necessary vehicles to tow the chipper as well as the mulch produced.

Other miscellaneous required tools and supplies include: chainsaws, machetes, spray canisters and backpack sprayers, gloves, chaps, goggles, safety equipment, small boats to access isolated areas, etc.

### Payment Schedule

Completed work is to be invoiced by the contractor every two weeks on an hourly basis for work completed during the previous 2 weeks. Prospective proposers must fill out their proposal price for the hourly cost on the RFP Proposal form (P-1) for the 3-person full-time crew based on an anticipated

(but not guaranteed) 40-hour work week and 1960 hours per year for each crew member:

Additional Conditions:

1. The contractor will not be allowed any extra compensation for work conditions with which said proposer could have become fully informed but failed to do so.
2. A City of Sanibel Business Tax Receipt is required of successful proposer prior to award of contract.
3. Additional tree removal and other land management work, such as fence construction, chipping, debris removal, etc., may be added to the project by mutual City/Contractor agreement as field conditions warrant and funds permit. The price for such extra work will be figured and agreed upon based on the proposal price for similar designated tasks.
4. Contractor is responsible for preventing any workers on this project, including all subcontractors, from feeding wildlife including alligators, coyotes, and birds anywhere on Sanibel Island. Contractor is required to instruct all workers and subcontractors not to eat lunch on the edge of any waterbody on Sanibel Island and not to feed, tease or interact in any way with any alligators, which is illegal under state law. All job sites shall be maintained free of any open containers of food or any food-related garbage. All workers on this project are to be informed that the City takes this issue very seriously and will prosecute any violators to the full extent of this law. State penalties for violating this law include a fine of up to \$500 per incident and up to 60 days in jail. Failure to inform workers of the prohibition against feeding wildlife such as alligators, coyotes, and birds as required above or evidence of wildlife such as alligators, coyotes, and birds being fed by workers on this project, either at the project site or elsewhere on Sanibel Island, will result in immediate termination of any contract.
5. Contractor must comply with the Florida Public Entity Crimes Act and file the required affidavit.
6. Payment shall be in accordance with the City of Sanibel Prompt Payment Policy, Section 2-306 of the Sanibel Code of Ordinances.



# EXPERIENCE AND CAPABILITY OF THE FIRM



Earth Tech





## EXPERIENCE

Knowledge of Florida plants, Florida wetland and upland ecosystems, & keeping a proper distance from ecotones

Our project managers, supervisors and project ecologists have many years of experience conducting preserve monitoring events, informal wetland delineations, wetland / upland flagging, have been involved with pursuing Environmental Resource Permits and facilitated many non-compliance concerns where general and special conditions were not being properly followed.



Our interdisciplinary exposure to these other types of environmental services have allowed us to develop strong plant identification skills and further improve on our ability to determine the best approach to take when executing practical solutions based on the different wetland and upland ecosystems. In many cases, we are able to leverage our strong plant identification skills in combination with our wetland delineation knowledge to ensure that we are keeping the proper distance from our local sensitive ecotones.

Knowledge of proper identification and protection of gopher tortoise burrows and Florida listed species

Earth Tech Environmental LLC has four FWC authorized gopher tortoise agents on staff, including two on the ecological restoration crew with several years of experience. ETE has managed many projects where gopher tortoises were identified during restoration activities and across countless species surveys. Our standard process is to GPS locate each burrow, flag them in the field and establish a 25' radius "perimeter safety barrier" around the opening of the burrow to offer further protection. These protective buffers are then always provided in digital format (KML files) to our machine operators to ensure that they are aware of their locations at all times through their GIS applications during mechanical activities. It is also customary for us to include a registered Gopher Tortoise agent to escort our mechanical equipment through any of the Gopher Tortoise natural habitats.



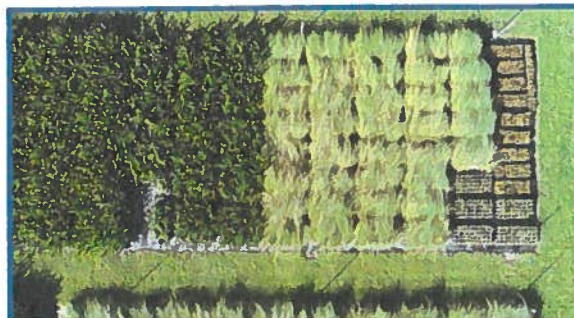
Preserve Nuisance vegetation removal

Earth Tech Environmental LLC is experienced and knowledgeable in the identification and control of invasive species in both aquatic and terrestrial environments. We have a proven track record in recommending and implementing cost effective management solutions that meet our client's needs. Our solutions not only meet our client's immediate needs, but also promote the long-term success of the natural community through different hand removal and mechanical methods.



department which started in 2019, our consultants have acquired numerous certifications including registered gopher tortoise agents, burrowing owl agent, eagle monitoring, indigo snake monitoring, USCG OUPV Captain's License, two certified drone pilots, and certified wetland delineators with many years of experience in each of these disciplines.

Additionally, Earth Tech Environmental LLC established an in-house native plant nursery in 2018 which is overseen by a dedicated experienced nursery manager & staff to further support and add value to our region's ecological restoration efforts. Our internal native plant nursery has dramatically improved our overall efficiency in executing all of our restoration projects with the added benefit in cost saving, which we are able to extend to our



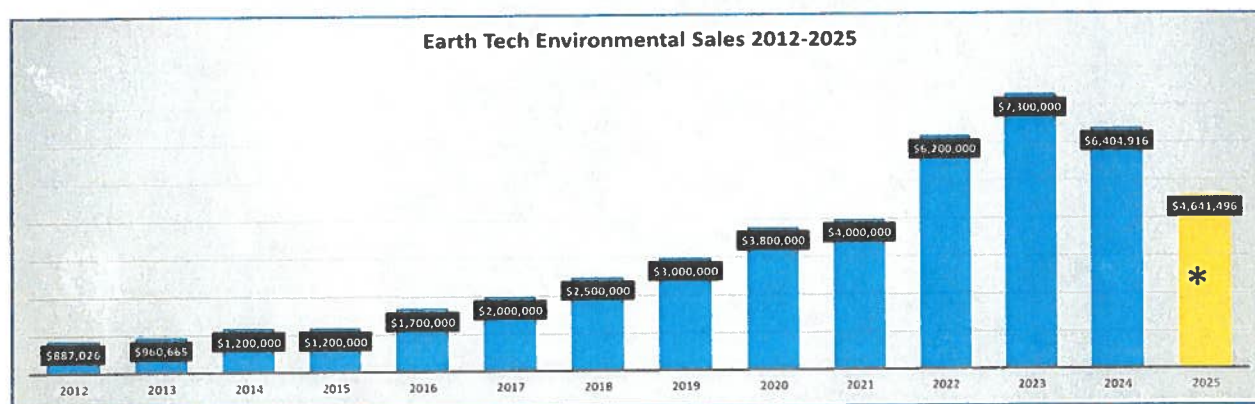
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## QUALIFICATIONS

Earth Tech Environmental LLC offers a wide range of professional environmental services across several environmental disciplines, stretching clients' ecological restoration and the removal of exotic vegetation.

## Financial Strength

Earth Tech Environmental LLC has shown exponential growth since its inception. Through our financial standing, experience in the industry, and the business practices of our company as well as our owners, we can obtain bonding capability on projects for \$4 million with an aggregate amount of \$8 million. This provides another layer of trust between us and our clients because it gives them the assurance as to the quality of work being provided and sends a message that we are credible, professional, and ethical.



\* - Revenue through May 31, 2025



## LICENCES & CERTIFICATIONS

License Type	Issued to Firm or Employee	License Number
<b>FDACS Applicator License</b> <a href="https://aesearch.fdacs.gov/PersonSearch.asp">https://aesearch.fdacs.gov/PersonSearch.asp</a>	Donn Brown	CM15838
	Spencer Blalock	CM22652
	Payton Blalock	CM25056
	Dean Fella	CM22736
	Jason Miller	CM23692
	Gayk Mekenyan	CM25154
	Max Mard	CM28758
<b>Part 107 Commercial Drone Pilot License</b>	Conor Goulding	4386571
<b>FWC Authorized Gopher Tortoise Agent</b>	Jason Miller	19-00100
	Gayk Mekenyan	19-00099
	Jeremy Sterk	09-00192
	Andrew McAuley	19-00093
	Conor Goulding	22-00058
<b>FWC Burrowing Owl Registered Agent</b>	Jeremy Sterk	RAG-18-00080







In 2024, Earth Tech Environmental was contracted with the City of Naples to perform exotic removal, mangrove trimming, and large tree removal within the Clam Pass Park native vegetation buffer. The work areas consisted of 1,000 linear feet of navigable canal mangrove trimming, and exotic vegetation removal within 2.0 acres of native vegetation buffer. This task required oversight by a Professional Mangrove Trimmer (PMT), Certified Arborist, and a FDACS

### PROJECT RELEVANCY

- Mangrove Trimming
- Mechanical Vegetation Removal

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## CLAM BAY PARK

2024



Licensed Herbicide Applicator. All horticultural debris from the trimming and removal was disposed of off site.



- Large Tree Removal

### CLIENT CONTACT INFO

**Katie Laakkonen**  
Natural Resources Division  
City of Naples  
295 Riverside Circle  
Naples, FL 34102  
Direct: (239) 213-7122  
Email: [klaakkonen@naplesgov.com](mailto:klaakkonen@naplesgov.com)

### 2024 CONTRACT VALUE

**\$95,000**

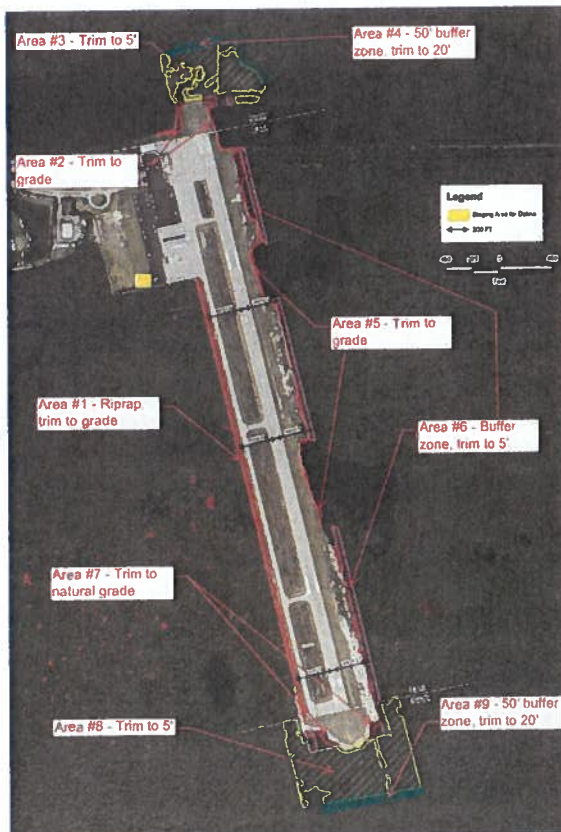


## MARCO ISLAND EXECUTIVE AIRPORT

### 2019 - Present



ETE provided a multitude of services along the runway perimeter of the Marco Island Executive Airport. These tasks consisted of mechanical and hand removal of all listed exotic species, in addition to mangrove trimming and thinning along the runway easement. Earth Tech Environmental has been providing these services since 2019 to ensure the safe flight path of arriving and departing aircraft. All work was supervised by a Professional Mangrove Trimmer (PMT) and a FDACS Licensed Herbicide Applicator.



#### PROJECT RELEVANCY

- Mechanical Vegetation Removal
- Mangrove Trimming

#### CLIENT CONTACT INFO

**Nick Rossdale**  
 Manager - Airport Operations  
 Operations & Performance Management  
 2005 Mainsail Dr.,  
 Naples, FL 34112  
 Office: (239) 252-6297  
 Email: Nick.Rossdale@colliercountyfl.gov

#### 2024 CONTRACT VALUE

**\$84,500.00**







Since 2010 Earth Tech Environmental LLC has provided environmental services for the offsite mitigation area and the onsite preserve areas for Lee County Port Authority (LCPA). This project consisted of performing exotic/nuisance vegetation management, mechanical vegetation re-moval, fence repair and trail maintenance within designated areas of  $\pm 7,000$  acres of LCPA Regional Southwest (RSW) Mitigation Park and  $\pm 450$  acres of onsite preserves. Such tasks consisted of 180,000LF of manual and mechanical trail and fire break

#### PROJECT RELEVANCY

- Mitigation Area Preserve Maintenance
- Trail Maintenance

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## LCPA RSW ONSITE PRESERVE AND MITIGATION PARK

2010 - Present

maintenance. In addition to treating all FLEPPC category I & II exotic species. This is a reoccurring contract that Earth Tech Environmental LLC has been awarded since 2010.



- Mechanical Exotic Removal

#### CLIENT CONTACT INFO

**Alicia Dixon**  
Director  
Lee County Port Authority  
11000 Terminal Access Road, Suite 8671  
Fort Myers, Florida 33913-8213  
Direct: (239) 590-4618  
Cell: (239) 839-0648  
Email: [addixon@flylcpa.com](mailto:addixon@flylcpa.com)

#### 2024-2025 CONTRACT VALUE

**\$1,750,000.00**



## PELICAN BAY SERVICES DIVISION

2012 - Present



ETE conducted Initial exotic removal, quarterly exotic maintenance, and bi-annual exotic maintenance within  $\pm 86.34$  AC of designated preserve areas. All FLEPPC Category I and II exotic species in addition to selective nuisance species were targeted. Eradication methods consisted of cutting and stump treatment of all woody exotic/nuisance species; foliar treatment of all saplings and/or herbaceous exotic/nuisance species; and hand pulling material. In addition, ETE maintained 36,000 LF of flushing channels within sensitive mangrove habitat. ETE also performed critical debris and fill removal as a result of Hurricanes Helene and Milton within the 560 AC footprint of Clam Bay.

### PROJECT RELEVANCY

- Exotic/ nuisance vegetation management
- Mechanical vegetation removal
- Native vegetation plantings

### CLIENT CONTACT INFO

**Chad Coleman**  
 Deputy Director  
 Collier County  
 Pelican Bay Services Division  
 801 Laurel Oak Dr., Suite 102  
 Naples, FL 34108  
 Office: (239) 238-6592  
 Email: [chad.coleman@colliercounty.gov](mailto:chad.coleman@colliercounty.gov)

### 2024-2025 CONTRACT VALUE

**\$3,220,000.00**





# SPECIALIZED EXPERIENCE OF TEAM MEMBERS





## FLORIDA GULF COAST UNIVERSITY (FGCU)

2014 - Present



Since 2014 Earth Tech Environmental LLC has been providing environmental services at FGCU. This project consists of performing semi-annually exotic/nuisance vegetation management, exotic vegetation mapping events, bush hog mowing for fuel reduction and mechanical vegetation removal for wildfire prevention & pedestrian safety within ±487 acres of upland and wetland preserve and natural areas. All FLEPPC category I & II exotic species in addition to selective nuisance species are targeted during each event. This is a reoccurring contract that Earth Tech Environmental LLC will be providing services through 2026.



### PROJECT RELEVANCY

- Preserve Maintenance
- Fuel Reduction
- Trail Maintenance

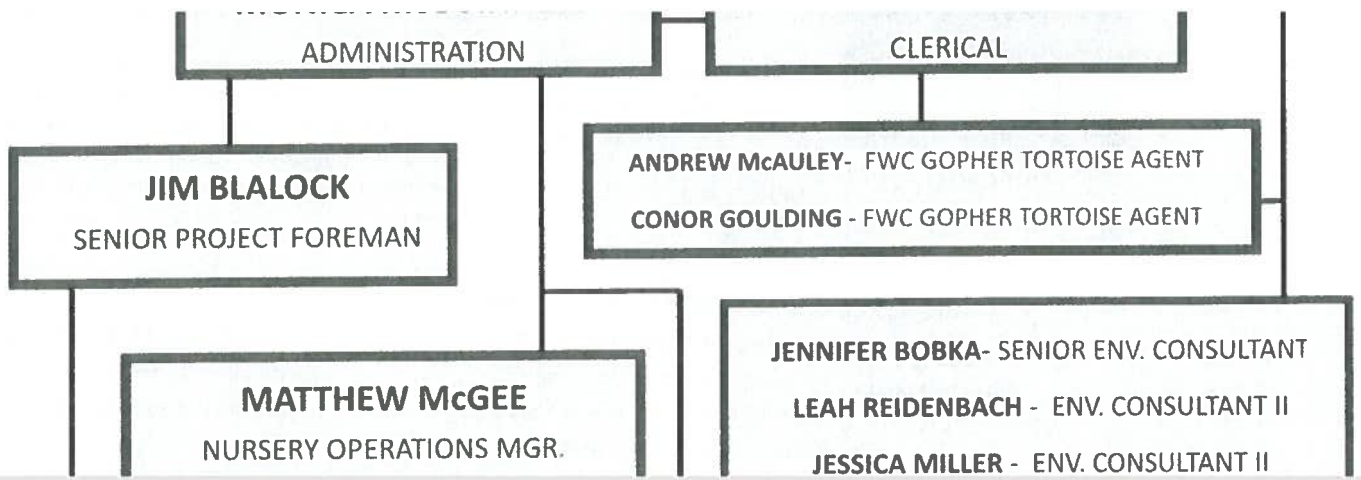
### CLIENT CONTACT INFO

**Vikki McConnell**  
Grounds Supervisor  
Physical Plant  
Florida Gulf Coast University  
10501 FGCU Boulevard South  
Fort Myers, FL 33965  
Office: (239) 590-1314  
Email: [vmcconne@FGCU.com](mailto:vmcconne@FGCU.com)

### 2024 CONTRACT VALUE

**\$106,875.00**

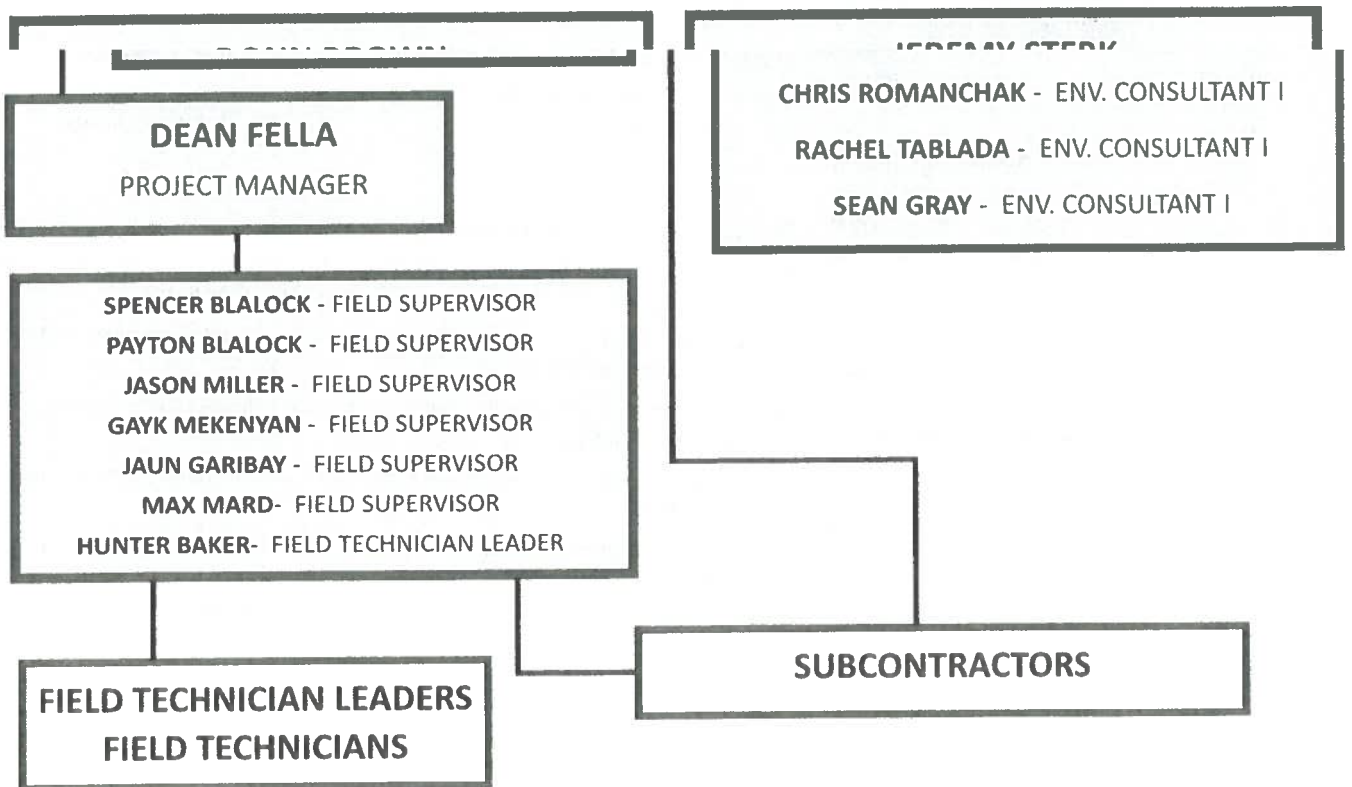




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## ORGANIZATIONAL CHART





**DONN BROWN**  
 Founder/Project Manager

Mr. Brown founded Earth Tech Environmental LLC in 2006 as President and Project Manager with more than 20 years of private and public sector experience in the environmental field.

#### Relevant Experience

Mr. Brown has been an acting partner of Earth Tech Environmental LLC since 2006. He currently holds the position of Project Manager and President of Earth Tech Environmental LLC. He has been in the ecosystem restoration industry for more than 18 years, and has been involved in ecosystem restoration projects throughout Florida and the U.S. Virgin Islands. Mr. Brown specializes in project management processes with any ecosystem restoration project life cycle. He has successfully managed both small and large-scale restoration, mitigation, and land development projects with responsibilities in project planning, coordination, cost estimates, allocation of resources and materials, scheduling, procurement, QA/QC, and contractor/vendor relationships. He is commercially licensed in Collier County as a Landscaping Restricted Contractor, and in Florida as a FDACS-licensed Herbicide Applicator. In addition, Mr. Brown has been certified as a Project Management Professional and Stormwater Inspector through Florida Department of Environmental Protection.

e: donnb@eteflorida.com

t: 239.304.0030

m: 239.438.1389

#### Years' Experience

25 years

#### Education/Training

B.A. Environmental  
 Studies & Environmental  
 History Florida Gulf Coast  
 University  
 (2001)

#### Professional Affiliations

Florida Association of  
 Environmental Professionals  
 (FAEP)

Friends of Fakahatchee Strand  
 Preserve State Park

#### Donn's work experience includes:

Ecosystem Restoration Management Planning  
 Mangrove Habitat Restoration  
 Mitigation Management Planning  
 Upland Habitat Restoration  
 Wetland & Upland Preserve Area Creation  
 Preserve Management & Maintenance  
 Seagrass Surveys

Exotic/Nuisance Species Eradication  
 Estuarine Habitat Restoration  
 Wetland Habitat Restoration  
 Water Quality Sampling  
 Littoral Zone Creation  
 Native Plant Installation  
 Ecological Assessments

#### Relevant Certifications/Credentials

Florida Department of Agriculture & Consumer Services licensed applicator for ROW, Forested Areas, Aquatic Areas and Natural Areas (CM #15838)

Florida Department of Agriculture & Consumer Services Certificate of Stock Dealer Registration (Reg. #47237324)

Florida Department of Environmental Protection Best Management Practices certification (GV7697)

Florida Department of Environmental Protection Qualified Stormwater Management Inspector (19985)

Certified through Project Management Institute in 2004 as a Professional Project Manager (PMP #199828)

Collier County Certificate of Competency as a Landscaping Restricted Contractor (C33235)

## JEREMY STERK, CEP

Partner \ Principal  
Environmental Consultant

e: jeremys@eteflorida.com  
t: 239.304.0030  
m: 239.595.4929

### Years' Experience

30 years

In 1998, he wrote an ecological assessment computer model for the South Florida Water Management District as part of the South Lee County Watershed Study.

Early in his career, Jeremy was the principal investigator of a field research project in the Bahamas that utilized telemetry tracking to study the swimming speed of sub-adult lemon sharks.

### Jeremy's work experience includes:

FWC Approved Shorebird Monitor	Environmental Resource Permitting (ERP)
USFWS Bald Eagle Monitor	Turbidity Monitoring
Vegetation & Habitat Mapping	Wetland & Water Level Monitoring
USFWS Section 7 & Section 10 Permitting	Environmental Impact Statements (EIS)
Water Use Monitoring & Compliance	Project Management
Preserve Management Plans	GIS / GPS Mapping & Exhibits
RCW Surveys & Habitat Evaluations	Phase I Environmental Site Assessments
Environmental Land Use Planning	Phase II Environmental Site Assessments
Mangrove Trimming	Lake Management Plans
Site and Aerial Photography	Due Diligence Reports
	Wetland Jurisdictional Determinations

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### Education/Training

B.S. Aquatic Biology  
St. Cloud State University  
(1994)

### Professional Affiliations

Academy of Board-Certified  
Environmental Professionals  
#16992037

Florida Association of  
Environmental Professionals  
(FAEP)

Mr. Sterk has been an environmental consultant in Southwest Florida since 1994 and has worked on projects throughout the State of Florida. His varied experience spans marine, upland, and estuarine habitats and includes extensive work with a wide variety of listed species.

Scrub Jay Surveys	Wetland Jurisdictional Determinations
Mangrove Assessments & Restorations	Bonneted Bat Surveys
Hard Bottom & Soft Bottom Benthic Surveys	Seagrass Surveys
Artificial Reef Deployments	Manatee Observer

### Certifications/Credentials

- Certified Environmental Professional #1692037, Academy of Board-Certified Environmental Professionals
- Florida Fish and Wildlife Conservation Commission Authorized Gopher Tortoise Agent (Permit No. GTA-09-00192)
- Florida Fish and Wildlife Conservation Commission Burrowing Owl Registered Agent (No. RAG-18-00080)
- FDEP Approved Professional Mangrove Trimmer (PMT)
- PADI Research Diver Certified
- SSI Nitrox Diver Certified
- Florida Association of Environmental Professionals – member since January 1995; served on the Board of Directors for the Southwest Florida Chapter from (2008 – 2012). Past Secretary, Vice President, & President.
- State of Florida Real Estate License (2003 to Present)

Appointed by the Collier County Board of County Commissioners to:

- Conservation Collier Land Acquisition Advisory Committee, Chairman of the Lands Evaluation and Management Subcommittee. (2009 to 2014).
- Collier County Development Services Advisory Committee (DSAC) (2015 to Present).
- FWC Local Rule Review Committee (Manatee Protection Speed Zones) (2016).

### Publications

Sundström, L.F., J. Sterk, & S.H. Gruber. 1998. Effects of a speed-sensing transmitter on the swimming speed of lemon sharks. Bahamas J. Sci. 6 (1): 12-22.

## Jim Blalock

### *Senior Project Foreman*

Mr. Jim Blalock has served with Earth Tech Environmental, LLC since 2011 and currently holds the position of Senior Project Foreman. With over three decades of field experience in vegetation management across the state of Florida, Mr. Blalock plays a pivotal role in overseeing complex environmental projects and ensuring operational excellence on-site. In his current role, Mr. Blalock is responsible for comprehensive project management, including day-to-day site coordination, crew leadership, and the execution of environmentally sensitive operations. He supervises large teams of field technicians, directs subcontractor activities, and manages the deployment and operation of heavy equipment for mechanical and bush hog mowing tasks. His work includes leading gopher tortoise excavation projects in accordance with state and federal guidelines, as well as managing all aspects of fence installation and repair across various project sites. Mr. Blalock's expertise extends to project estimating and logistical planning, ensuring that each project is executed efficiently, within scope, and with a strong emphasis on environmental compliance and safety. His prior role as Project Manager with Forestry Resources Vegetation Management further honed his skills in overseeing large-scale mechanical and manual vegetation removal operations. A dedicated professional since 1994, Mr. Blalock is both OSHA-certified and Maintenance of Traffic (MOT) qualified, underscoring his commitment to workplace safety and regulatory adherence. His leadership and deep industry knowledge make him an integral asset to Earth Tech Environmental's project delivery team.

## Monica McGuinness

### *Operations Manager*

Mrs. McGuinness has a broad range of experience across the landscape industry. Over the past 13 years, she has held key roles with several local companies in Southwest Florida, specializing in management, operations, human resources, and customer service. At Earth Tech Environmental, LLC, she plays an integral role in supporting the company's internal operations across multiple departments. Her responsibilities include staff coordination, project oversight, and financial management. She is actively involved in the day-to-day functions of the Human Resources and Accounting departments, as well as office administration. In addition, she collaborates closely with all departments to streamline internal workflows and promote cross-functional efficiency. Her background in organizational operations and employee management has proven essential in maintaining structure and consistency across Earth Tech Environmental's administrative processes, supporting the company's growth and long-term stability.

## Dean Fella

### *Project Manager*

Mr. Fella has been with Earth Tech Environmental, LLC since 2011 and holds the position of Project Manager. As a Project Manager, he specializes in a wide variety of disciplines, including project management, estimating, field staff oversight, exotic species removal, supplemental plantings, vegetation monitoring, and preserve maintenance. At Earth Tech Environmental Mr. Fella has gained experience in managing large crews of up to 10-30 members, trained dozens of field technicians to work effectively and efficiently and furthering their knowledge of invasive and exotic species and the best treatment methods for them, and years of experience in brush mowing and fence installation and repairs. Dean also has experience working with advanced GIS systems, where he creates day-to-day tracking exhibits and project related exhibits.



of machinery to optimize productivity and safety in the field. In addition to his equipment-focused capabilities, has successfully trained dozens of field technicians in both the practical and ecological aspects of preserve maintenance, plant identification, and best management practices for invasive species control. His leadership ensures that field operations are conducted with efficiency, precision, and environmental compliance.

FDACS License Number – CM25056

## Spencer Blalock

### *Field Supervisor*

Mr. Blalock has been a valued member of Earth Tech Environmental, LLC since 2011 and currently serves as a Project Foreman. In this role, he brings extensive expertise across a broad range of environmental services, including exotic species removal, supplemental plantings, vegetation monitoring, and preserve

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## Payton Blalock

### *Field Supervisor*

Mr. Blalock has been a valued member of Earth Tech Environmental, LLC since 2011, serving as a Project Foreman. In this leadership role, he brings over a decade of hands-on experience in environmental field maintenance. He has successfully led and managed field crews ranging from 10 to 40 personnel, ensuring project efficiency and high standards of execution. Mr. Blalock has also played a key role in training dozens of field technicians, equipping them with the knowledge and skills necessary to identify invasive and exotic plant species and apply the most effective treatment methods. His background includes years of hands-on experience in brush mowing, as well as fence installation and repair, further demonstrating his versatility and leadership in the field.

FDACS License Number – CM22652

## Jason Miller

### *Field Supervisor*

Mr. Jason Miller joined Earth Tech Environmental, LLC in early 2014 and currently serves as a Project Foreman. In this role, he is responsible for the supervision and execution of large-scale ecological restoration projects, with a particular focus on coordinating and managing sizable field crews to ensure project goals are met efficiently and in compliance with environmental regulations. Since joining Earth Tech Environmental, Mr. Miller has developed extensive hands-on experience across a wide range of ecological restoration and consulting services. His expertise includes exotic species removal, littoral shelf and native vegetation restoration planting, vegetation and habitat mapping, protected species and wildlife surveys, vegetation monitoring, and the installation and maintenance of monitoring wells. He also plays a key role in conducting water quality monitoring events. Mr. Miller's ability to oversee and direct large teams of field technicians has been instrumental in the successful completion of numerous high-impact projects throughout Florida. He ensures that all team members are properly trained, safety protocols are



followed, and work is performed to the highest ecological and operational standards. With over 20 years of combined public and private sector experience, Mr. Miller brings a deep understanding of Florida's native and exotic wildlife and vegetation, enhancing his ability to lead teams in sensitive and complex environmental fieldwork.

FDACS Commercial Applicator #CM23692 / FWC Gopher Tortoise Agent 19-00100

## Gayk Mekenyan

### *Field Supervisor*

Mr. Gayk Mekenyan joined Earth Tech Environmental, LLC in early 2014 and currently serves as a Project Foreman. He specializes in overseeing some of the company's most complex ecosystem restoration initiatives, with expertise in species surveys, exotic vegetation removal, supplemental plantings, vegetation monitoring, and long-term preserve maintenance. Over the years, Mr. Mekenyan has broadened his technical skill set to include advanced Trimble GPS operation, turbidity monitoring, gopher tortoise relocation in compliance with regulatory standards, mangrove trimming, and effective field crew leadership. His diverse experience and commitment to environmental stewardship make him an essential contributor to the success of Earth Tech's restoration projects.

FDACS Commercial Applicator #CM25154 / FWC Gopher Tortoise Agent 19-00099

## Max Mard

### *Field Supervisor*

Mr. Mard joined Earth Tech Environmental, LLC in 2024 and serves as a Project Foreman. He brings extensive experience in environmental services, including exotic species removal, vegetation monitoring, supplemental plantings, and preserve maintenance. Over the past year, he has led field crews, ensuring efficient and high-quality project execution. He has also contributed to training field technicians in plant identification and treatment methods. His background includes hands-on expertise in landscaping and nursery operations, as well as, heavy equipment operating, underscoring his versatility in the field.

FDACS Commercial Applicator #CM28758

## Hunter Baker

### *Field Technician Leader*

Mr. Baker recently joined Earth Tech Environmental, LLC as a Field Technician Leader, bringing strong skills in operating heavy equipment for a variety of environmental restoration projects. In this role, he supports field operations by running machinery such as skid steers, mini excavators, and brush mowers to perform tasks including exotic species removal, vegetation management, and site maintenance. His hands-on expertise and leadership in the field contribute to the safe, efficient execution of project goals while upholding environmental best practices.

skill are vital to sustaining high-performance equipment across diverse and challenging field conditions. Mr. Dykstra is certified in servicing and maintaining industry-leading equipment brands, including Toro and Kubota ensuring expert-level proficiency and reliability in every aspect of equipment care and repair.

## Andrew McAuley

*Senior Environmental Consultant/ Consulting Manager - 17 years experience*

Mr. Andrew McAuley joined Earth Tech Environmental LLC (ETE) in 2016 after working 11 years in New York doing Environmental Sampling and Remediation on contaminated sites. Currently, Mr. McAuley holds the position of Senior Environmental Consultant and Consulting Manager at ETE. His duties beyond managing ETEs consulting team consists of Phase I Environmental Site Assessments (ESAs), Limited Site Soil Assessments (LSSAs), Protected Species Surveys (PSSs), FLUCCS Mapping for Jurisdictional Determinations, Environmental Resource Permitting (FDEP and SFWMD), Federal Permitting (ACOE and USFWS), gopher tortoise surveying/permitting/relocations, benthic surveying (seagrass, oyster beds, etc.),

R F P - N R - 0 0 2 - 2 0 2 5 / B S



## Dan Dykstra

*Lead Mechanic*

As Earth Tech Environmental, LLC's on-site mechanic, Mr. Dykstra plays a critical role in ensuring the reliability and performance of the company's fleet of vehicles and heavy equipment used in environmental and GIS mapping. Mr. McAuley is an FWC approved gopher tortoise agent (GTA 19-00093) and a SDI Open Water certified SCUBA diver.

FWC Gopher Tortoise Agent 19-00093

## Conor Goulding

*Senior Environmental Consultant - 6 years experience*

Mr. Goulding joined Earth Tech Environmental LLC in 2019 and holds the position of Senior Environmental Consultant. His duties and responsibilities include GIS mapping, FLUCCS mapping, wetland determinations / delineations, protected species surveys, gopher tortoise surveys and permitting, native tree surveys, vegetation monitoring, benthic surveys, and pre-clearing surveys. Mr. Goulding is a FAA-Certified drone pilot, an FWC approved gopher tortoise agent (GTA 22-00058), and is SDI Rescue diver certified.

UAS Remote Pilot Certificate Number 4386571 / FWC Gopher Tortoise Agent 22-00058



10600 Jolea Avenue  
 Bonita Springs, FL 34135  
 Phone: (239) 304-0030 www.eteflorida.com

August 21, 2025

CC License # 33235  
 FDACS License # CM15838

## FDACS COMMERCIAL APPLICATOR LICENSES

### PRINCIPLE PROJECT MANAGER

Applicator's Name		City, State
BROWN, DONN JOSEPH		NAPLES, FL
License No.	License Status	License Type:
CM15838	Normal	Commercial RUP Applicator License
License Categories		
Right-Of-Way Pest Control, Aquatic Pest Control, Forest Pest Control, Natural Areas Weed Management		
Original Issue Date	Last Issue Date	Expiration Date
2/25/2003	1/26/2015	2/28/2027

### PROJECT MANAGER

Applicator's Name		City, State
FELLA, DEAN TIMOTHY		PUNTA GORDA, FL
License No.	License Status	License Type:
CM22736	Normal	Commercial RUP Applicator License
License Categories		
Aquatic Pest Control, Right-Of-Way Pest Control, Forest Pest Control, Natural Areas Weed Management		
Original Issue Date	Last Issue Date	Expiration Date
2/10/2014	6/29/2018	2/28/2026

### PROJECT FOREMAN

Applicator's Name		City, State
MEKENYAN, GAYK		FORT MYERS, FL
License No.	License Status	License Type:
CM25154	Normal	Commercial RUP Applicator License
License Categories		
Aquatic Pest Control, Natural Areas Weed Management		
Original Issue Date	Last Issue Date	Expiration Date
10/26/2017	10/26/2017	10/31/2025

**\*\* information provided by <https://aessearch.fdacs.gov/PersonSearch.asp>**

6/29/2015	6/29/2015	1/31/2029
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**PROJECT FOREMAN**

<b>Applicator's Name</b>		<b>City, State</b>
BLALOCK, SPENCER JAMES		FORT MYERS, FL
<b>License No.</b>	<b>License Status</b>	<b>License Type:</b>
CM22652	Normal	Commercial RUP Applicator License
<b>License Categories</b>		
Aquatic Pest Control, Natural Areas Weed Management		
<b>Original Issue Date</b>	<b>Last Issue Date</b>	<b>Expiration Date</b>
12/6/2013	6/29/2018	12/31/2025

RFP - NR - 002 - 2025 / B5



**PROJECT FOREMAN**

<b>Applicator's Name</b>	<b>City, State</b>
MILLER, JASON ERIC	BONITA SPRINGS, FL

**PROJECT FOREMAN**

<b>Applicator's Name</b>		<b>City, State</b>
BLALOCK, PAYTON JEROME		PUNTA GORDA, FL
<b>License No.</b>	<b>License Status</b>	<b>License Type:</b>
CM25056/PB13294	Normal	Commercial RUP Applicator License
<b>License Categories</b>		
Aquatic Pest Control, Natural Areas Weed Management		
<b>Original Issue Date</b>	<b>Last Issue Date</b>	<b>Expiration Date</b>
8/11/2017	8/11/2017	1/31/2026

**PROJECT FOREMAN**

<b>Applicator's Name</b>		<b>City, State</b>
A MARD, MAXWELL ALEXANDER		NAPLES, FL
<b>License No.</b>	<b>License Status</b>	<b>License Type:</b>
CM28758	Normal	Commercial RUP Applicator License
<b>License Categories</b>		
Aquatic Pest Control, Natural Areas Weed Management		
<b>Original Issue Date</b>	<b>Last Issue Date</b>	<b>Expiration Date</b>
11/14/2024	11/14/2024	11/20/2028

# *State of Florida*

## *Department of State*

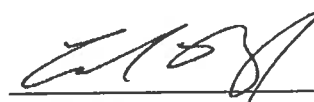
I certify from the records of this office that EARTH TECH ENVIRONMENTAL LLC. is a limited liability company organized under the laws of the State of Florida, filed on May 11, 2006.

The document number of this limited liability company is L06000048927.

I further certify that said limited liability company has paid all fees due this office through December 31, 2025, that its most recent annual report was filed on February 5, 2025, and that its status is active.

*Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capital, this  
the Fifth day of February, 2025*



  
**Secretary of State**

Tracking Number: 9079636970CC

To authenticate this certificate, visit the following site, enter this number, and then follow the instructions displayed.

<https://services.sunbiz.org/Filings/CertificateOfStatus/CertificateAuthentication>



## Detail by Entity Name

Florida Limited Liability Company  
EARTH TECH ENVIRONMENTAL LLC.

### Filing Information

<b>Document Number</b>	L06000048927
<b>FEI/EIN Number</b>	20-4894676
<b>Date Filed</b>	05/11/2006
<b>State</b>	FL
<b>Status</b>	ACTIVE
<b>Last Event</b>	LC AMENDMENT
<b>Event Date Filed</b>	12/22/2017
<b>Event Effective Date</b>	NONE

## REQUIRED FORM SUBMITTALS

6/14/23, 8:45 AM

Detail by Entity Name

DIVISION OF CORPORATIONS

### Principal Address

10600 JOLEA AVENUE  
BONITA SPRINGS, FL 34135

Changed: 12/21/2017

### Mailing Address

10600 JOLEA AVENUE  
BONITA SPRINGS, FL 34135

Changed: 12/21/2017

### Registered Agent Name & Address

BROWN, DONN J  
309 TURNBURY WAY  
NAPLES, FL 34110

Address Changed: 05/09/2016

### Authorized Person(s) Detail

#### **Name & Address**

Title MGR

# REQUIRED FORM SUBMITTALS

6/14/23, 8:45 AM

Detail by Entity Name

Title MGR

STERK, JEREMY  
614 111TH AVE. NORTH  
NAPLES, FL 34110

## Annual Reports

Report Year	Filed Date
2021	01/11/2021
2022	01/18/2022
2023	01/13/2023

## Document Images

<a href="#">01/13/2023 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/18/2022 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/11/2021 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/21/2020 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/29/2019 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/10/2018 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">12/22/2017 -- LC Amendment</a>	<a href="#">View image in PDF format</a>
<a href="#">06/26/2017 -- LC Amendment</a>	<a href="#">View image in PDF format</a>
<a href="#">01/12/2017 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/09/2016 -- LC Amendment</a>	<a href="#">View image in PDF format</a>
<a href="#">03/09/2016 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">09/29/2015 -- LC Amendment</a>	<a href="#">View image in PDF format</a>
<a href="#">02/26/2015 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">07/21/2014 -- LC Amendment</a>	<a href="#">View image in PDF format</a>
<a href="#">05/15/2014 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/15/2013 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">11/13/2012 -- LC Amendment</a>	<a href="#">View image in PDF format</a>
<a href="#">05/31/2012 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">09/26/2011 -- REINSTATEMENT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/11/2011 -- LC Amendment</a>	<a href="#">View image in PDF format</a>
<a href="#">02/16/2010 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">02/11/2009 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/30/2008 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/02/2007 -- ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">05/11/2006 -- Florida Limited Liability</a>	<a href="#">View image in PDF format</a>





# Congratulations!



**Donn Brown (DBRO1367), your score is 100%**

Donn Brown, you successfully completed this tutorial and passed the E-Verify Knowledge Check on September 26, 2013.

Use your browser's print capability to obtain a copy of this page for your records.

To use E-Verify, select 'Exit Tutorial.'



**REMINDER:** You must visit 'View Essential Resources' to read the E-Verify User Manual, and you must print and clearly display the 'Notice of E-Verify Participation' and 'Right to Work' posters in all languages supplied by DHS.

## REQUIRED FORM SUBMITTALS



Company ID Number: 492802



## **THE E-VERIFY MEMORANDUM OF UNDERSTANDING FOR EMPLOYERS**

### **ARTICLE I PURPOSE AND AUTHORITY**

The parties to this agreement are the Department of Homeland Security (DHS) and Earth Tech Environmental LLC (Employer). The purpose of this agreement is to set forth terms and conditions which the Employer will follow while participating in E-Verify.

E-Verify is a program that electronically confirms an employee's eligibility to work in the United States after completion of Form I-9, Employment Eligibility Verification (Form I-9). This Memorandum of Understanding (MOU) explains certain features of the E-Verify program and describes specific responsibilities of the Employer, the Social Security Administration (SSA), and DHS.

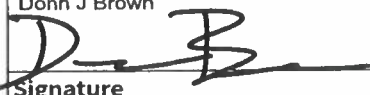
Authority for the E-Verify program is found in Title IV, Subtitle A, of the Illegal Immigration Reform and Immigrant Responsibility Act of 1996 (IIRIRA), Pub. L. 104-208, 110 Stat. 3009, as amended (8 U.S.C. § 1324a note). The Federal Acquisition Regulation (FAR) Subpart 22.18, "Employment Eligibility Verification" and Executive Order 12989, as amended, provide authority for Federal contractors and subcontractors (Federal contractor) to use E-Verify to verify the employment eligibility of certain employees working on Federal contracts.

### **ARTICLE II RESPONSIBILITIES**

#### **A. RESPONSIBILITIES OF THE EMPLOYER**

1. The Employer agrees to display the following notices supplied by DHS in a prominent place that is clearly visible to prospective employees and all employees who are to be verified through the system:
  - a. Notice of E-Verify Participation
  - b. Notice of Right to Work
2. The Employer agrees to provide to the SSA and DHS the names, titles, addresses, and telephone numbers of the Employer representatives to be contacted about E-Verify. The Employer also agrees to keep such information current by providing updated information to SSA and DHS whenever the representatives' contact information changes.
3. The Employer agrees to grant E-Verify access only to current employees who need E-Verify access. Employers must promptly terminate an employee's E-Verify access if the employer is separated from the company or no longer needs access to E-Verify.



<b>Name (Please Type or Print)</b> Donn J Brown 	<b>Title</b> PRESIDENT
<b>Signature</b> Electronically Signed	<b>Date</b> 01/20/2012
<b>Department of Homeland Security – Verification Division</b>	
<b>Name (Please Type or Print)</b> USCIS Verification Division	<b>Title</b>
<b>Signature</b>	<b>Date</b>

## REQUIRED FORM SUBMITTALS



**Company ID Number:** 492802

Electronically Signed	01/20/2012
-----------------------	------------

## REQUIRED FORM SUBMITTALS



Company ID Number: 492802

Information Required for the E-Verify Program	
Information relating to your Company:	
Company Name	Earth Tech Environmental LLC
Company Facility Address	10600 Jolea Avenue Bonita Springs, FL 34135
Company Alternate Address	
County or Parish	LEE
Employer Identification Number	204894676
North American Industry Classification Systems Code	541
Parent Company	
Number of Employees	20 to 99
Number of Sites Verified for	1 site(s)



INSURER E : Rock Ridge Insurance Company

11089

INSURER F : Landmark American Insurance Company

33138

## COVERAGES

CERTIFICATE NUMBER: 1075485990

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY	Y	Y	BKS (26) 63 35 13 72	6/2/2025	6/2/2026	EACH OCCURRENCE \$ 1,000,000
	<input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR						DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000
							MED EXP (Any one person) \$ 15,000
							PERSONAL & ADV INJURY \$ 1,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE \$ 2,000,000
	<input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC						PRODUCTS - COMP/OP AGG \$ 2,000,000
	OTHER:						\$
							COMBINED SINGLE LIMIT \$ 1,000,000



## CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

8/13/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an **ADDITIONAL INSURED**, the policy(ies) must have **ADDITIONAL INSURED** provisions or be endorsed. If **SUBROGATION IS WAIVED**, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Acisure Southeast Partners Insurance Services LLC				<b>CONTACT NAME:</b> Jessica Martin		<b>FAX (A/C, No):</b>	
<b>PHONE:</b> 239-243-9729				<b>DATE:</b> 7/25/2025		<b>7/25/2026</b>	
<b>E</b>	<b>AUTOMOBILE LIABILITY</b>	Y	Y	BW92STR250050500			
	<input checked="" type="checkbox"/> ANY AUTO OWNED AUTOS ONLY <input checked="" type="checkbox"/> SCHEDULED AUTOS NON-OWNED AUTOS ONLY						
	<input checked="" type="checkbox"/> HIRE AUTOS ONLY						
<b>D</b>	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> EXCESS LIAB	Y		XS0001972 25	5/15/2025	6/2/2026	
	<input type="checkbox"/> CLAIMS-MADE						
	DED RETENTION \$						
<b>B</b>	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b>	Y	Y	T10250928	6/2/2025	6/2/2026	
	ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		N/A				
<b>C</b>	Professional/Pollution Excess Liability	Y	Y	ENV562015250 LHA606658	11/30/2024 5/15/2025	11/30/2025 6/2/2026	
<b>F</b>							

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

The Certificate Holder is listed as an additional insured on the Auto and General Liability per form CG 85 83 04 13, including ongoing, products and completed operations per form CG85 83 04 13. Primary and non-contributory and Waiver of Subrogation on the Auto and general liability applies per form 8810 04 13. A waiver of subrogation applies to Workers Comp Per Form WC 00 03 13.

## CERTIFICATE HOLDER

## CANCELLATION

City of Sanibel  
800 Dunlop Rd  
Sanibel FL 33957  
United States

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE



## City of Sanibel

800 Dunlop Road  
Sanibel, FL 33957  
239-472-9615

## CITY OF SANIBEL BUSINESS TAX

**Business Name:** Earth Tech Environmental LLC

**Business Location:** 10600 Jolea Ave  
Bonita Springs, FL 34135

**Owner:** Donn Brown

**License Number:** HSLC-011478

**Issued Date:** 7/31/2025

**Expiration Date:** 9/30/2025

**License Year:** 2025

**JURISDICTION:** Registration

**Mailing Address:** 10600 Jolea Ave  
Bonita Springs, FL 34135

**License Type:** Horticultural Services Lawncare

**Classification:** Landscaping Lawn Care

**Fees Paid:** \$50.00

This business tax must be conspicuously posted on the premises at all times or, if there are no premises, carried by the applicant. Application must be made to the City Manager immediately if receipt is lost, business is moved to a new location or business is acquired by new owner, otherwise, this business tax receipt becomes VOID

**TO BE POSTED IN A CONSPICUOUS PLACE**

Print or type.  
See Specific Instructions

single-member LLC

☒ Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ S

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

☐ Other (see instructions) ▶

5 Address (number, street, and apt. or suite no.) See instructions.  
**10600 JOLEA AVENUE**

6 City, state, and ZIP code  
**BONITA SPRINGS, FL 34135**

7 List account number(s) here (optional)

Exemption from FATCA reporting code (if any) \_\_\_\_\_

(Applies to accounts maintained outside the U.S.)

Requester's name and address (optional)

**COLLIER COUNTY BOARD OF COUNTY COMMISSIONERS**

**Part I Taxpayer Identification Number (TIN)**

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number

			-						
--	--	--	---	--	--	--	--	--	--

or

Employer identification number

2	0	-	4	8	9	4	6	7	6
---	---	---	---	---	---	---	---	---	---

REQUIRED FORM SUBMITTALS

Form **W-9**  
(Rev. October 2018)  
Department of the Treasury

**Request for Taxpayer Identification Number and Certification**

Give Form to the requester. Do not send to the IRS.

**Part II Certification**

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶



Date ▶ 6/20/2025

**General Instructions**

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

**Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.



## REQUIRED FORM SUBMITTALS

### 2024 / 2025 CHARLOTTE COUNTY LOCAL BUSINESS TAX RECEIPT

MUST BE DISPLAYED IN A CONSPICUOUS PLACE

TYPE OF BUSINESS 541620 Environmental Consulting Services (ECOSYSTEM RESTORATION)

BUSINESS ADDRESS VARIOUS LOCATIONS  
CHARLOTTE, FL 00000

BUSINESS NAME EARTH TECH ENVIRONMENTAL LLC

OWNER DONN BROWN, JEREMY STERK

MAILING ADDRESS 10600 JOLEA AVE  
BONITA SPRINGS, FL 34135

ACCOUNT 24370

EXPIRES SEPTEMBER 30, 2025

RENEWAL

AMOUNT 35.00  
PENALTY 0.00

TOTAL 35.00

THIS FORM BECOMES A RECEIPT ONLY WHEN VALIDATED

Paid 07/09/2024 Receipt # INT-00066642 35.00

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TOTAL 35.00

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Paid 07/09/2024 Receipt # INT-00066642 35.00

Dear Business Owner:

Your 2024 - 2025 Charlotte County Local Business Tax Receipt is attached above. Please detach the receipt and display it in a place that is visible to the public and available for inspection.

The Charlotte County Local Business Tax Receipt is in addition to any other license or certificate that may be required by law and does not signify compliance with zoning, health, or regulatory requirements. The Charlotte County Local Business Tax Receipt is non-regulatory and is not an endorsement of work quality.

Your 2024 - 2025 Local Business Tax Receipt is valid from Nbnadq01, 2024 through September 30, 2025. Annual account notices are mailed in June to the address of record at that time. Any Changes to your Local Business Tax Account due to change of Business Name, Ownership, Physical Address or you are Closing your Business please contact our office at 941-743-1350.

VICKIE L. POTTS

Charlotte County Tax Collector

EARTH TECH ENVIRONMENTAL, LLC  
BROWN, DONN & STERK, JEREMY  
10600 JOLEA AVE  
BONITA SPRINGS, FL 34135-6797

THIS CERTIFICATE EXPIRES: 02/23/2026

FEE PAID: \$200.00

REGISTRATION NO.: 47237324

DATE ISSUED: 01/17/2025

THIS IS TO CERTIFY that the nursery stock on the premises of the nursery shown hereon has

## REQUIRED FORM SUBMITTALS



Florida Department of Agriculture and Consumer Services

B132454

### CERTIFICATE OF NURSERY REGISTRATION

Section 581.131, F.S. and Rule 5B-2.002, F.A.C

been inspected for plant pests and meets at least the minimum requirements of Section 581.131, Florida Statutes.

THIS CERTIFICATE OF REGISTRATION MUST BE DISPLAYED or in the immediate possession of any person engaged in the sale or distribution of nursery stock.

A handwritten signature in black ink, appearing to read "Wilton Simpson", is written over a horizontal line.

WILTON SIMPSON  
Commissioner of Agriculture

FDACS-08002 Revised 05/05

## REQUIRED FORM SUBMITTALS



### 2025 Florida Annual Resale Certificate for Sales Tax

DR-13  
R. 10/24

This Certificate Expires on December 31, 2025

Business Name and Location Address

Certificate Number

EARTH TECH ENVIRONMENTAL LLC  
10600 JOLEA AVE  
BONITA SPGS, FL 34135-6797

46-8017914542-9

By extending this certificate or the certificate number to a selling dealer to make eligible purchases of taxable property or services exempt from sales tax and discretionary sales surtax, the person or business named above certifies that the taxable property or services purchased or rented will be resold or re-rented for one or more of the following purposes:

- Resale as tangible personal property
- Re-rental as tangible personal property
- Resale of services
- Re-rental as commercial real property
- Incorporation into tangible personal property being repaired
- Re-rental as transient rental property
- Incorporation as a material, ingredient, or component part of tangible personal property that is being produced for sale by manufacturing, compounding, or processing

Your *Florida Annual Resale Certificate for Sales Tax* (Annual Resale Certificate) allows you or your representatives to buy or rent property or services tax exempt when the property or service is resold or re-rented. You **may not** use your Annual Resale Certificate to make tax-exempt purchases or rentals of property or services that will be used by your business or for personal purposes. Florida law provides for criminal and civil penalties for fraudulent use of an Annual Resale Certificate.

**As a seller**, you must document each tax-exempt sale for resale using one of three methods. You can use a different method each time you make a tax-exempt sale for resale.

1. Obtain a copy (paper or electronic) of your customer's current Annual Resale Certificate.
2. For each sale, obtain a transaction authorization number using your customer's Annual Resale Certificate number.
3. Each calendar year, obtain annual vendor authorization numbers for your regular customers using their Annual Resale Certificate numbers.

**Online:** Visit [floridarevenue.com/taxes/certificates](http://floridarevenue.com/taxes/certificates)

**Phone:** 877-357-3725 and enter your customer's Annual Resale Certificate number

**Mobile App:** Available for iPhone, iPad, and Android devices





GV7697-1

Certificate #  
GV7697

Trainee ID #

**UF** UNIVERSITY of  
FLORIDA  
IFAS Extension

## Certificate of Training Best Management Practices Florida Green Industries

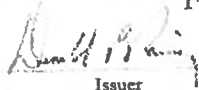
The undersigned hereby acknowledges that

**Donn J. Brown**

has successfully met all requirements necessary to be fully trained through

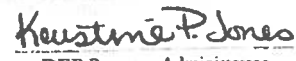
### REQUIRED FORM SUBMITTALS

has successfully met all requirements necessary to be fully trained through  
the Green Industries Best Management Practices Program developed by the  
Florida Department of Environmental Protection with the University of  
Florida Institute of Food and Agricultural Sciences.

  
Issuer

R. Wilson  
Instructor

11/19/2009  
Date of Class

  
DEP Program Administrator

Not valid without seal

## REQUIRED FORM SUBMITTALS



### Department of Environmental Protection

2600 Blair Stone Road, M.S. 3570  
Tallahassee, Florida 32399-2400

May 24, 2012

Congratulations on successfully completing the Florida Stormwater Erosion and Sedimentation Control Inspector Training Program. I greatly appreciate your participation in and successful completion of this course. I hope that it has helped you to better understand Florida's stormwater problems and the importance of proper design, construction, and maintenance of erosion and sediment controls during construction, in order to assure the proper long-term operation and maintenance of stormwater systems after construction is completed.

Attached you will find your numbered certificate and wallet card. Please let me know if there are any errors in the certificate or card, or in the grading of your exam. If I can be of further assistance, please do not hesitate to contact me at 850/245-8294 or via email: [halton.lunsford@dep.state.fl.us](mailto:halton.lunsford@dep.state.fl.us)

Donn Brown  
Earth Tech Environmental, LLC  
5475 Golden Gate Parkway  
Suite 5W  
Naples, FL 34116

DEPARTMENT OF  
ENVIRONMENTAL PROTECTION  
STORMWATER EROSION AND SEDIMENTATION CONTROL  
INSPECTOR TRAINING PROGRAM

**Donn Brown**

Class Date April 18, 2008 Inspector Number 18985

QUALIFIED STORMWATER MANAGEMENT INSPECTOR

### QUALIFIED STORMWATER MANAGEMENT INSPECTOR

The undersigned hereby acknowledges that  
**Donn Brown**

has successfully met all requirements necessary to be fully qualified through  
the Florida Department of Environmental Protection Stormwater Erosion  
and Sedimentation Control Inspector Training Program

*Hal Lunsford*  
Hal Lunsford

April 18, 2008  
Inspector Number 18985

*Kristine Jones*  
Kristine Jones

Telephone: (239) 304-0030  
Qualifier: DONN BROWN  
License #: C33235  
Issuance #: 33235  
Classification: LANDSCAPING RESTRICTED  
Valid Thru: 09/30/2025  
State License #:  
State Valid Thru:

It is the Qualifier's responsibility to keep current all records with Collier County.

This shall include insurance certificates and/or contact information.

Always verify licenses online at <https://cvportal.colliercountyfl.gov/CityViewWeb/>

Do not alter this document in any form.

This is your license. It is unlawful for anyone other than the licensee to use this document.

This Collier County Certificate of Competency's status and expiration date may change on July 1, 2025, due to the State of Florida Senate Bill No. 1142. Please visit our website at [www.colliercountyfl.gov/government/growth-management/divisions/operations-regulatory-management/contractor-licensing](http://www.colliercountyfl.gov/government/growth-management/divisions/operations-regulatory-management/contractor-licensing) for more information as it becomes available.

## REQUIRED FORM SUBMITTALS

Collier County  
Board of County Commissioners  
Certificate of Competency

Collier County • City of Marco • City of Naples •  
City of Everglades • Contractor Licensing

### LANDSCAPING RESTRICTED

Cert Nbr:	Exp:	Issuance Nbr:
C33235	09/30/2025	33235
State Nbr:		State Exp:

EARTH TECH ENVIRONMENTAL, LLC  
Firm Name: EARTH TECH





Earth Tech Environmental, LLC

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10600 Jolea Avenue, Bonita Springs, FL 34135 • Phone: 239.304.0030

[www.eteflorida.com](http://www.eteflorida.com)