



## AGENDA MEMORANDUM

*Public Works Department*

**City Council Regular Meeting Date: July 15, 2025**

**To:** City Council  
**From:** Alfred J. Mittl, P.E., Public Works Director  
Jason Goodrich, Deputy Utilities Director  
**Date:** July 2, 2025

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**SUBJECT:** Recommendation of Award – ITB-UT-1-2025/SK  
Post Hurricane Ian Lift Station Control Panel Procurement – Phase 1

**BACKGROUND:** After Hurricane Ian, the City received \$9,936,341 in funding from the State of Florida as part of the Hurricane Ian Wastewater Collection System Repairs grant program under agreement HA037. As part of this funding, the City contracted Tetra Tech, Inc. to prepare bid documents for procurement of standardized lift station control panels and related electrical components. This electrical equipment will be delivered to Sanibel and stored prior to incorporation into future lift station improvements that will be designed by Tetra Tech, Inc.

*Lift Station Control Panel Procurement*

An Advertisement for bids was placed in the April 9, 2025 edition of the Fort Myers News- Press and with the City's online bid solicitation service, DemandStar. Bid opening was conducted by City Staff on June 18, 2025 at 2:30 PM in the presence of Alfred J. Mittl, P.E., Public Works Director and Jason Goodrich, Deputy Utilities Director. There were six bids submitted as shown in the attached Recommendation of Award memorandum and the bids remain valid for 60 days.

Each of the three (3) lowest bidders listed above was evaluated based on the completeness of their proposals, clarity of submission, relevant project experience, and alignment with the project scope.

L&S Electric, Inc. submitted the lowest bid (\$1,281,564.97) and included all required documentation outlined in the bid package. Tetra Tech, Inc. contacted the references provided and received two (2) responses from Central Nebraska Public Power & Irrigation District and Sappi, both of which described the contractor as reliable and recommended them for similar work. Their referenced projects included experience with hydropower systems, turbine generators, and control panels. However, upon further review, the proposal contained numerous exceptions, including some that alter and reduce their scope of work. Therefore, Tetra Tech, Inc. recommends that L&S Electric, Inc. be deemed non-responsive because of their attempts to:

- Modify the contract terms stated in the bid solicitation
- Modify the technical requirements and/or performance standards stated in the bid solicitation

*Sanibel is and shall remain a barrier island sanctuary*

Expanse Electrical Company, LLC submitted the second lowest bid (\$1,297,849.32) and was fully responsive. Of the provided references, Tetra Tech, Inc. received three (3) responses from AE2S, Nomad Proppant Services, Inc., and GCH Construction Company. Two of these references specifically highlighted the Expanse Electrical Company, LLC's experience with water and wastewater control panel projects. All references recommended the Expanse Electrical Company, LLC for similar work. This proposal was submitted with no exceptions and demonstrated a clear understanding of the project requirements, along with relevant experience in comparable projects.

Based on these factors, staff recommends awarding the contract to Expanse Electrical Company, LLC for the Post Hurricane Ian Lift Station Control Panel Procurement – Phase 1 project. Their proposal offers the most comprehensive and reliable approach to meeting the scope of work while remaining competitively priced.

*Phase 1 Lift Stations Final Design & Permitting*

Tetra Tech, Inc. has a Professional Services Agreement with the City of which was entered into on October 3, 2023 and is valid through September 30, 2028. Tetra Tech, Inc. will provide additional final design and permitting services for the Phase 1 lift station improvements. The detailed services Tetra Tech, Inc. will provide to the City are described in the firm's proposal that was approved by Council May 7, 2024, and is included in the agenda packet.

**FUNDING SOURCE:** Funding requirements for the project are discussed above. The fiscal year 2025 adopted [capital budget](#) includes \$1,920,000 in Lift Station Control Panel Replacement projects.

The tables on the next page summarize:

1. The FY2025 Project Funding Summary illustrates that \$1,920,000 was appropriated from the \$9,936,341 FDEP grant for Lift Station Control Panel Replacement projects and what has been spent, FY to date, against the FY25 appropriation.
2. The FDEP Lift Station Control Panel Replacement Grant Summary illustrates how much of the \$9,936,341 FDEP grant has been encumbered.

<b>FY25 Lift Station Control Panel Replacement Project Summary</b>	
<b>FY2025 Adopted Budget – Lift Station Control Panel Replacement (Appropriated FDEP Grant HA037)</b>	<b>\$1,920,000</b>
Construction – Post Hurricane Ian Lift Station Control Panel Procurement – Phase 1 (FY25 Actual)	<b>(1,297,849.32)</b>
<b>FY2025 Budget Balance</b>	<b>\$622,150.68</b>

<b>FDEP Lift Station Control Panel Replacement Grant Summary (HA037) UT001</b>	
<b>FDEP Grant Funding (Total)</b>	<b>\$9,936,341</b>
<b>Expenses or Anticipated Expenses to Date</b>	
Engineering – Lift Station Rehabilitation Phase 1 (FY24 Actual)	<b>(499,840)</b>
Construction – Post Hurricane Ian Lift Station Control Panel Procurement – Phase 1 (FY25 Actual)	<b>(1,297,849.32)</b>
<b>FDEP Grant Funding (Balance)</b>	<b>\$8,138,651.68</b>

**RECOMMENDED ACTION:**

Motion to approve a contract with Expanse Electrical Company, LLC in the amount of \$1,297,849.32 for the Post Hurricane Ian Lift Station Control Panel Procurement – Phase 1 project and authorize the City Manager to execute the contract.

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